

Exhibit to Agenda Item #3

Board Finance & Audit Committee Meeting and Special SMUD Board of Directors Meeting

Tuesday, October 30, 2018 scheduled to begin at 5:30 p.m.

Customer Service Center, Rubicon Room

Requested Action

- Authorize the Chief Executive Officer and General Manager to award a contract
 - Deloitte Consulting LLP, highest evaluated proposer
 - Request for Proposal 160151.MP, for SAP Compatible Units Implementation, for a twenty-four (24) month term
 - Beginning in November 2018, in the amount of \$3,070,356

Compatible Units (CU)



Materials

+



Labor

+

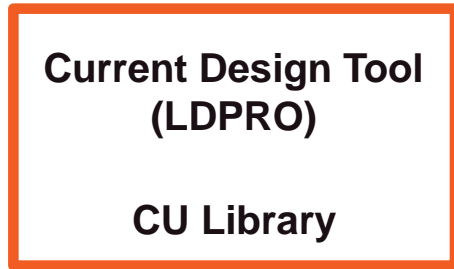


**Accounting
Class. Info.**

= **CU**

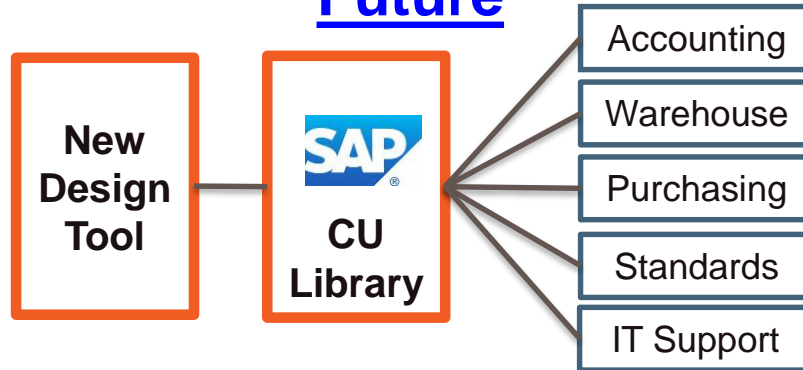
Today / Future - Compatible Units (CU)

Today



- No integration with SAP
- Manual updates
- Updated annually
- Data maintained in multiple systems

Future



- Integration with SAP
- Integration with other Business Units / groups
- Automatic / real-time updates for labor and material costs
- One system of record

RFP Evaluation Results- Compatible Units

RFP No. 160151.MP Compatible Units Migration Services

Responsive Proposals Received	P/F	10 Points SEED	50 Points Technical Evaluation	40 Points Pricing Evaluation	Total Score	Overall Rank	Original Proposal Amount	Evaluated Proposal Amount	BAFO Proposal Amount	Proposed Award Amount
Deloitte Consulting LLP	P	10	38.96	40	88.96	1	\$2,613,112	\$2,482,456	\$2,496,224	\$3,070,356
Vesta Partners	P		40.69	28.59	69.28	2	\$3,473,097	\$3,473,097	\$3,048,243	

Non-Responsive Proposals Received	Total Technical Score	Reason	Proposal Amount
Alvertra	28.43	Did not meet minimum point threshold	\$4,234,610

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