

Exhibit to Agenda Item #2

Board Finance and Audit Committee Meeting and Special SMUD Board of Directors' Meeting

Tuesday, February 27, 2018, scheduled to begin at 5:30 p.m.

Customer Service Center, Rubicon Room

Powering forward. Together.



Requested Action

Authorize the Chief Executive Officer and General Manager to award a competed Contract to Burdick Excavating Co., Inc. to complete the rehabilitation project at the Sunset Campground in the Crystal Basin region of the Upper American River Project for a total contract amount not-to-exceed \$9,698,154., and for a contract term from March 1, 2018 to December 31, 2019.

Project Background

The Sunset Campground is one of the oldest and largest recreation spots in the Crystal Basin of the Upper American River Project.

- Rehabilitation of the Sunset Campground is a FERC License Renewal Requirement
 - Project 2101, Condition #45(j)
 - Required completion within 5 years of license issuance (by 2019)
- SMUD staff has worked closely with the USDA - Forest Service in the development of the project



Scope of Proposed Contract

The project consists of multiple components including:

- Redesign and Reconstruct
 - 131 Campsites (Single, double, and triple sites)
 - 15 two-unit Restroom facilities
 - Improvements to Access and Interior Roads
 - Potable Water System
- Build New
 - A 30 person Group Campsite
 - An 8 stall Shower Facility
 - Access Trails to Beach
 - RV Service Station
 - Entry Kiosk
 - Signage and Information Boards



Procurement Strategy

- Request for proposal (RFP) to ensure best value
- Complex construction and environmental scope
- Focused on contractor and proposed team
- Ensured adequate proposer planning
- Process emphasized importance of schedule
- Cost plus profit, overhead, and contingency

RFP Evaluation	100%
SEED	10%
Contractor Experience	10%
Similar Project Experience	15%
Project Team Experience	10%
Approach to Project	10%
Project Schedule	5%
Commercial Terms	40%

Procurement Process

- Bidders/proposers notified (1231)
- Recommended pre-proposal conference/site visit (9)
- Received proposals (3)
- Evaluated proposals (3)
- Best and final offer (BAFO), accelerated schedule (1)
- Posted Notification of Intent to Award (01/31/2018)
- Issue Award to Burdick Excavating Co., Inc.

RFP Evaluation Results

Responsive Proposals Received	Pass/Fail	SEED Points	Technical Points	Price Points	Total Score	Rank	Proposal Amount	SEED Credit	Evaluated Proposal Amount	Proposed Award Amount
		10	50	40	100					
Burdick Excavating Co., Inc.	Passed	7.95	39.44	36.32	83.71	1	\$9,898,172.00	\$78,690.47	\$9,819,481.53	\$ 9,698,154
Doug Veerkamp General Engineering, Inc.	Passed	10.00	29.19	35.85	75.04	2	\$10,199,417.90	\$250,000.00	\$9,949,417.90	
K.W. Emerson, Inc.	Passed	7.50	25.41	40.00	72.91	3	\$8,983,988.65	\$67,379.91	\$8,916,608.74	

Additional Confirmation of Determination of Price Reasonableness

- SMUD has completed an analysis comparing the Engineers price estimate for the construction of the project and the Proposed price. The Engineers estimate that was completed prior to the posting of the solicitation (Based on 95% Drawings) and was \$9,182,910. The contractors final price for construction is \$9,698,154, a difference of \$515,244 (just over 5%). This construction price is considered to be fair and reasonable

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