Exhibit to Agenda Item #5

Approve an increase to the aggregate contract not-to-exceed amount for fleet bulk fuel and fleet fuel card program services by $12,481,000, from $16 million to $28.48 million, for Contract Nos. 4600001005 and 4500097459 with Ramos Oil Company, Inc.

Board Finance & Audit Committee and Special SMUD Board of Directors Meeting
Tuesday, October 18, 2022, scheduled to begin at 5:30 p.m.
Virtual Meeting (online)
General Background

Contract Changes & Board Actions

- Renewables engineering, July 2022 +$4M
- Distribution transformers, June 2022 +$70M
- Remediation work, March 2022 +$1.4M
- Station G Phase 2, February 2022 +$870K
- Civil Construction, February 2022 +$10M
- HR Technology Project, November 2021 +$6.8M
- Gas Pipeline Engineering, June 2021 +$3M
- Rancho Seco Security, June 2021 +$15M
- Hydro Engineering, May 2021 +$4M

Justification & Constraints

- Significant and prolonged inflation
- Limited availability of labor
- Lower participation from bidders
- Continuity of work
- Mobilization fees (startup, shutdown)
- Contractor performance
- Crew experience, efficiency
Fleet fuel contracts

Bulk Fuel
- Renewable diesel, gasoline
- ECOC, Fresh Pond
- Deliveries daily, weekly

Fuel Card Program
- 1,275 cards in use currently
- Retail gasoline and diesel
### Procurement process for fuel contracts

#### Process

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<th>Assessment</th>
<th>Results</th>
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<td>Feasibility of combining programs</td>
<td>Bulk Fuel</td>
<td>Increased competition and participation</td>
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<td>Better understanding of fuel card programs and data</td>
<td>Customer service</td>
<td>Best value contract</td>
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<td>28 responses</td>
<td>Fuel deliveries</td>
<td>Improved account access, data management, and accounting controls</td>
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<td>Fuel Card</td>
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<td>Optional renewable diesel</td>
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### Assessment

- **Bulk Fuel**
  - Response priority
  - Customer service
  - Fuel deliveries

- **Fuel Card**
  - Access to data and account management
  - Fueling locations
  - Fuel card controls
Current value

Fueling locations
• Card fueling at 26 of their locations in addition to over 55,000 fleetwide sites

Controls for appropriate business use
• Immediate lockout of cards, time of day and day of week fueling restrictions, product control, transaction and gallons limits, email notifications, and real-time access to our account information

Pricing
• Fuel costs adjusts based on Oil Price Information Services (OPIS), Sacramento Daily Rack average for unleaded fuel and diesel, and San Francisco Spot Market for ethanol (E-85)