Exhibit to Agenda Item # 6

Authorize the Chief Executive Officer and General Manager to award a contract to Doug Veerkamp General Engineering, Inc. to provide construction services for the West Point and Yellowjacket Campgrounds and Appurtenant Boat Ramps Project in the Crystal Basin region of the Upper American River Project (UARP) for a total contract amount not-to-exceed $8,396,902, and for a contract term from April 1, 2021, to January 31, 2022.

Board Finance & Audit Committee and Special SMUD Board of Directors Meeting
Tuesday, March 16, 2021, scheduled to begin at 5:30 p.m.
Virtual Meeting (online)
Project background

The West Point and Yellowjacket Campgrounds are located on the north side of Union Valley reservoir in the Crystal Basin of the Upper American River Project.

Rehabilitation of the West Point and Yellowjacket Campgrounds & Boat Ramps is a FERC License Compliance Requirement

- Project 2101, Condition #45 Specific Recreation Measures
- Required completion within 8 years of license issuance (by 2022)

SMUD staff has worked closely with the USDA - Forest Service in the development of the project
Scope of proposed contract

The West Point facility consists of multiple components including:

- Expand existing campground from 8 to 23 Campsites
  - Single, double, triple, and host sites
  - Each inc. accessible tables, fire rings, bear-resistant food lockers, etc.
  - 5x current PAOT* capacity
- Install 4 two-unit Restroom facilities
- Reconstruct and expand Access and Interior Roads
- Develop Potable Water Supply/Storage/Distribution System
- Construct a new 30 PAOT Group Campsite
- Construct Access Trail to Shoreline
- Repair/rehabilitate upper and lower boat ramps and parking area
- Signage and Information Boards

* PAOT = Persons at one time
Scope of proposed contract

The Yellowjacket Facility consists of multiple components including:

- Reconstruct existing 40 Campsites
  - Single, double, triple, and host sites - equal PAOT
    - Each inc. accessible tables, fire rings, bear-resistant food lockers, etc.
- Install 4 two-unit Restroom facilities
- Reconstruct Access and Interior Roads
- Develop Potable Water Supply/Storage/Distribution System
- Rehabilitate RV Service Station
- Extend existing Boat Ramp from ~ 4,831’ to 4,808’
- Reconstruct/expand Boat Ramp Parking Area
- Signage and Information Boards
Procurement Strategy

- Request for proposal (RFP) to ensure best value
- Complex construction and environmental scope
- Focused on contractor and proposed team
- Ensured adequate proposer planning
- Process emphasized importance of schedule
- Cost plus profit, overhead, and contingency

<table>
<thead>
<tr>
<th>RFP Evaluation</th>
<th>100%</th>
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<tbody>
<tr>
<td>SEED</td>
<td>10%</td>
</tr>
<tr>
<td>Contractor Experience</td>
<td>10%</td>
</tr>
<tr>
<td>Similar Project Experience</td>
<td>10%</td>
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<tr>
<td>Project Team Experience</td>
<td>10%</td>
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<tr>
<td>Approach to Project</td>
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<tr>
<td>Environmental Sustainability</td>
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<tr>
<td>Safety</td>
<td>3%</td>
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<tr>
<td>Commercial Terms</td>
<td>40%</td>
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</table>
Procurement Process

- Participants Invited – Ariba (33)
- Mandatory pre-proposal conference/site visit (11)
- Received proposals (6)
- Evaluated proposals (6)
- Posted Notification of Intent to Award (01/29/2021)
- Issue Award to Doug Veerkamp General Engineering Inc.
# RFP Evaluation Results

**RFP NO.** Doc2701606177

**West Point & Yellowjacket Campground / Boat Ramp Upgrades Project**

<table>
<thead>
<tr>
<th>Responsive Proposals Received</th>
<th>Pass/Fail</th>
<th>SEED Points</th>
<th>Technical Points</th>
<th>Price Points</th>
<th>Total Score</th>
<th>Rank</th>
<th>Proposal Amount</th>
<th>SEED Credit</th>
<th>Evaluated Proposal Amount</th>
<th>Proposed Award Amount</th>
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<tbody>
<tr>
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<td>$82,289.64</td>
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<td>Burdick Excavating Co., Inc.</td>
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<td>$71,868.00</td>
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<td>K.W. Emerson, Inc.</td>
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<td>75.94</td>
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<td>Westcon Construction Corp.</td>
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<td>TSI Engineering, Inc.</td>
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<td>$9,511,927.00</td>
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</tbody>
</table>

**Board Finance & Audit Committee and Special SMUD Board of Directors Meeting**

March 16, 2021
Requested action

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