Exhibit to Agenda Item # 2

Approve an increase in the aggregate not-to-exceed amount for Contract No. 4600001356 with Diversified Utility Services, Inc. (Diversified) and Contract No. 4600001355 with Hot Line Construction, Inc. (Hot Line) by $5 million, from $8 million to $13 million.

Board Finance & Audit Committee and Special SMUD Board of Directors Meeting
Day, Month, Date, 2020, scheduled to begin at 5:30 p.m.
Virtual Meeting (online)
Requested Action

Authorize the Chief Executive Officer and General Manager to approve an increase in the aggregate not-to-exceed amount for Contract No. 4600001356 with DIVERSIFIED UTILITY SERVICES, INC. (DIVERSIFIED) and Contract No. 4600001355 with HOT LINE CONSTRUCTION, INC. (HOT LINE) by $5,000,000, from $8,000,000 to $13,000,000.
Work Drivers \ Categories

- Commercial Project Volume
- Large Local Agency Projects
- Wildfire \ Avian Mitigation Projects
- Subdivision Volume
- Ageing Infrastructure
2021 Work Volume (Outside Services)

2020 Forecasted Spend

- Labor: 81M
- Materials: 28M
- Outside Services: 58M
- Other: 993K

2021 Annual Plan

- Labor: 95M
- Materials: 24M
- Outside Services: 61M
- Other: 1M
Sample Project: (69kV Double Circuit)
Initial Procurement Strategy

• Proposals were solicited by an RFP to allow SMUD to award contracts on a best value basis.

• Themes evaluated
  • SEED Participation
  • Environmental Sustainability
  • Proposer’s Company Experience
  • Experience and Qualifications of Key Project Personnel
  • Technical Approach
  • Customer Relations Approach
  • Proposer’s Safety
  • Commercial Terms (Price) and Compliance with SMUD’s Contractual Terms
Requested Action

Authorize the Chief Executive Officer and General Manager to approve an increase in the aggregate not-to-exceed amount for Contract No. 4600001356 with DIVERSIFIED UTILITY SERVICES, INC. (DIVERSIFIED) and Contract No. 4600001355 with HOT LINE CONSTRUCTION, INC. (HOT LINE) by $5,000,000, from $8,000,000 to $13,000,000.