Exhibit to Agenda Item # 1

Approve Contract Change No. 4 to Contract No. 4500121595 with Roebbelen Contracting, Inc., to increase the contract amount by $16,370,620 from $17,468,503 to $33,839,123 to construct the Station G Substation.

Board Finance & Audit Committee and Special SMUD Board of Directors Meeting Wednesday, August 19, 2020, scheduled to begin at 5:30 p.m.
Requested Action

Approve Contract Change No. 4 to Contract No. 4500121595 with Roebbelen Contracting, Inc., to increase the contract amount by $16,370,620 from $17,468,503 to $33,839,123 to construct the Station G Substation.
Station G – Procurement Process

Phase 1: Control Building

- Request For Proposal (RFP)
- Received and Evaluated RFP
- Final Plans and Specifications
- Awarded Services Contract
- Contract Change No. 2

- Received Two Proposals
  - Thompson Builders
  - Roebbelen Contracting Inc.

- Held meetings with both proposers
  - Reviewed proposal to identify areas for Value Engineering and negotiation
  - Roebbelen clearly ranked No. 1

- Updated RFP
  - Issued Final Design Plans and Specifications
  - Value Engineering
  - Received Best and Final Offer from Roebbelen

- Awarded Contract Services to Roebbelen
  - Construction Submittals
  - Value Engineering for remainder of the substation

- Board of Directors approved Contract Change Order No.2 to add Station G Control Building ($17,305,972)

Phase 2: Adjoining Substation

- Phase 2 Proposal
- Proposed Contract Change No. 4

- Extensive Review of Roebbelen proposal for Adjoining Substation civil construction and Value Engineering

- Requesting Approval for Contract Change No. 4 For The Adjoining Substation civil construction ($16,370,621)
Station G – Proposal For Phase 2

When considering the proposal to award Phase 2 work to Roebbelen, SMUD staff reviewed the following:

• Will SMUD receive the Best Value from the proposed Contract Change?

• If a separate RFP for Phase 2 were issued, what would likely be the outcome?
Station G – Proposal For Phase 2

Will SMUD receive the Best Value from the proposed Contract Change?

Value of Contract Change No. 4 Proposal

- Extensive Review of Plans and Specifications and Roebbelen Bid Proposal
- Value Engineering: $621,911
- SEED: Phase 1 Work 19.1%, Phase 2 Work 8.7% (Total 13.99%)

Additional Savings: ~$650,000

- Reduction in contractor mobilization costs, $200K
- SMUD administrative costs, $300K
- Expected 2020-2022 Labor escalation cost, $150K
- Schedule Savings of approximately one year
If a separate RFP for Phase 2 were issued, what would likely be the outcome?

- SMUD’s most recent experience with Specialty Contractor Request for Proposals
- Current Specialty Contractor Market indicators
Requested Action

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