Exhibit to Agenda Item #2

Board Finance & Audit Committee Meeting and Special SMUD Board of Directors Meeting
Tuesday, March 19, 2019 scheduled to begin at 5:30 p.m.
Customer Service Center, Rubicon Room
Requested Action

Authorize the Chief Executive Officer and General Manager to award a contract for the Station E Substation Construction to the highest evaluated responsive proposer, Wilson Utility Construction Company (Wilson), for a total contract amount of $51,437,562, and for a contract term from March 25, 2019 to May 30, 2021.
Project Background

• Station E Substation
  ➢ Replaces the existing North City Substation
  ➢ Improves system reliability and provides additional capacity to serve Midtown and Downtown

• Station E Phase 1A construction started in July, 2015
  ➢ During the grading operation a significant amount of unexpected burnt municipal waste was discovered
  ➢ In 2017, SMUD obtained approval from the County and State to remove the waste
Station E Phase 1B, Waste Excavation and Rough Grading:
- In 2018, the burnt waste was removed and replaced with clean fill.
- SMUD is expecting County and State approval soon

Station E Phase 2 construction is scheduled to begin in May, 2019 with cutover from North City Substation to be completed by May, 2021
Project Background

• Phase 2 Station E Construction scope of work includes:
  ➢ Construction of a control building, security/fire protection systems, walls/fencing, foundations and roads
  ➢ Erection of steel structures and installation of underground facilities
  ➢ Installation, wiring and testing of all equipment including transformers, circuit breakers, switches, relay systems and remote monitoring & control systems

• SMUD has purchased all long lead items (Transformers, Circuit Breakers, Steel Structures)

• Staff will closely monitor and inspect all construction activities
Procurement Process

Request for Qualifications (RFQ)
- Proposers Notified by Procurement: 7
- Proposers that Downloaded: 89
- Pre-Proposal Conference Attendees: 13
- Proposals Received: 11
- Proposers Pre-Qualified: 9

Request for Proposal (RFP)
- Proposers Notified by Procurement: 9
- “Meet the Primes” Registrants: 110
- Pre-Proposal Conference Attendees: 13
- Proposals Received: 3
Procurement Strategy

- Request for Proposal (RFP) to ensure best value
- “Meet the Primes” event to promote SEED participation
- RFP review of proposed construction plan and approach due to the complex construction scope
- RFP review also focused on company and proposed team experience
- Emphasis in providing adequate proposer planning time
- Utilization of Value Engineering methodology

<table>
<thead>
<tr>
<th>RFP Evaluation</th>
<th>100%</th>
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<tbody>
<tr>
<td>SEED</td>
<td>10%</td>
</tr>
<tr>
<td>Contractor Experience</td>
<td>15%</td>
</tr>
<tr>
<td>Project Team Experience</td>
<td>10%</td>
</tr>
<tr>
<td>Approach to Project</td>
<td>15%</td>
</tr>
<tr>
<td>References</td>
<td>5%</td>
</tr>
<tr>
<td>Safety</td>
<td>5%</td>
</tr>
<tr>
<td>Commercial Terms</td>
<td>40%</td>
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# Proposal Evaluation

<table>
<thead>
<tr>
<th>Responsive Proposals Received</th>
<th>Pass/ Fail</th>
<th>SEED Points</th>
<th>Technical Points</th>
<th>Price Points</th>
<th>Total Score</th>
<th>Rank</th>
<th>Proposal Amount</th>
<th>Evaluated Proposal Amount</th>
<th>BAFO Amount</th>
<th>Proposed Award Amount</th>
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<tbody>
<tr>
<td>Wilson Utility Construction Company</td>
<td>Passed</td>
<td>10.00</td>
<td>38.33</td>
<td>40.00</td>
<td>88.33</td>
<td>1</td>
<td>$65,190,451</td>
<td>$64,940,455</td>
<td>$51,187,562</td>
<td>$ 51,437,562</td>
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<tr>
<td>PAR Electrical Contractors, Inc.</td>
<td>Passed</td>
<td>-</td>
<td>37.33</td>
<td>38.49</td>
<td>75.82</td>
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<td>$69,094,874</td>
<td>$69,094,874</td>
<td>$53,195,163</td>
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</table>

**SEED Subcontractors:** 25%

**Wilson Subcontractors:** 66%

**Other Subcontractors:** 9%
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