

# Exhibit to Agenda Item #2

Discuss authorizing the Chief Executive Officer and General Manager to negotiate and award multiple contracts to any or all of the qualified contractors identified pursuant to **Request for Qualifications DOC4812202391** (as augmented by staff under the same criteria during the term) and to issue task authorizations for the contractor(s) who successfully bid on a task order to provide professional services and/or leased employee support for SMUD's Information Technology (IT) team (collectively, the **IT Master Agreements**), for the seven-year period from February 24, 2025, through February 23, 2032, with three optional one-year extensions for a total aggregate contract not-to-exceed amount of \$50 million.

Board Finance & Audit Committee and Special SMUD Board of Directors Meeting  
Tuesday, February 18, 2025, scheduled to begin at 6:00 p.m.

SMUD Headquarters Building, Auditorium

# IT Master Agreements

## Introduction

- Staff has qualified a pool of contractors that will have the opportunity to bid on future tasks
- Replace the existing IT Master Services Agreements (IT-MSA) previously established in 2016
- Prior to establishing the IT-MSA, staff was required to issue separate solicitations
- This strategy has significantly reduced the amount of time and effort to onboard resources to support IT operations and project initiatives

# IT Master Agreements

## Scope of services

- IT infrastructure investment, Zero Carbon plan, and community impact projects
- Supports ongoing need for IT support resources
- Scope of work will be on a task-by-task basis
- Contractors who are successful at the task level will be awarded a contract

### Types of IT Support:

- SAP Administrators
- Software Developers
- Technology Analysts
- Software Automation Testers
- Enterprise Architecture Analysts

# IT Master Agreements

## Procurement strategy

### IT-MSA (prior RFP)

- Request for proposals
- Focused on 4 specific categories
- Technical requirements required a burdensome evaluation process
- Significant time to negotiate master service agreement terms

### IT Master Agreements (current RFQ)

- Request for qualifications
- Enables all areas of IT support work
- 3 simple mandatory requirements
- Price negotiated on a task-by-task basis
- Pass fail qualification will allow for the addition of contractors over time

# IT Master Agreements

## Business need

### Next Generation Utility Roadmap

