

# Exhibit to Agenda Item #4

Authorize the Chief Executive Officer and General Manager to award contracts to **Arrow Construction, Nyecon, Inc., Roebbelen Contracting, Inc., and Sierra National Construction, Inc.** to provide general building construction and support services for a three-year term from January 22, 2024, to January 21, 2027, with three optional one-year extensions, for a total aggregate contract not-to-exceed amount of \$30 million.

Board Finance & Audit Committee and Special SMUD Board of Directors Meeting  
Tuesday, January 16, 2024, scheduled to begin at 6:00 p.m.  
SMUD Headquarters Building, Auditorium

# Background

- The annual Facilities capital budget is typically \$10 million per year
- Facilities has gone out to market every three years roughly to secure general construction services
- These pending \$30 million multi-award construction contracts enable facilities to competitively bid projects through task proposals



*SMUD Customer Service Center Renovation*

# Scope of Work

- Tenant Improvements
- Concrete Parking Repairs
- Underground Utilities
- Site Work
- Electrical Work
- Demolition/Soil Remediation
- Hazard Materials Abatement
- Construction & Structural Repairs
- HVAC
- Asset End-of-life Replacement
- Fencing
- Roofing
- Landscaping
- Miscellaneous Support Work



*Office Renovation*



*Site Work – EV Charging*



*Site Work*



*Fencing*

# Procurement Strategy

- Proposals were solicited by an RFP to allow SMUD to award contracts on a best value basis.
- Themes evaluated
  - Mandatory Requirements
  - SEED Participation
  - Safety and Environmental Sustainability
  - Proposer's Experience and References
  - Proposer's Project Personnel and Resources
  - Customer Relations Approach
  - Project Execution
  - Commercial Terms (Price) and Compliance with SMUD's Contractual Terms
- SMUD staff posted the solicitation in our sourcing platform and 202 companies viewed the opportunity. Of the 202 that viewed the solicitation, 19 were interested in bidding.



# Award Outcome

Responsive Proposals Received	Pass/Fail	SEED Points	Technical Points	Price Points	Total Score	Rank	Proposal Amount	SEED Credit	Evaluated Proposal Amount	Proposed Award Amount
		10	60	30	100					
Sierra National Construction, Inc.	Passed	10	59.70	28.27	97.97	1	\$31,532,000	\$250,000	\$31,282,000	NTE \$30,000,000 Aggregate Amount of all Tasks
Roebbelen Contracting, Inc.	Passed	10	55.67	27.23	92.90	2	\$32,732,000	\$250,000	\$32,482,000	
Nyecon, Inc.	Passed	10	50.50	30.00	90.50	3	\$29,732,000	\$250,000	\$29,482,000	
Arrow Construction	Passed	10	51.17	28.65	89.82	4	\$31,122,000	\$250,000	\$30,872,000	

Pre-Proposal Conference Attendance: 19  
 Proposals Received: 4  
 Non-Responsive Proposals Received: 0