

Exhibit to Agenda Item #1

Provide the Board an update and status of customer programs under the **2030 Zero Carbon Plan.**

Board Energy Resources & Customer Services Committee and Special SMUD
Board of Directors Meeting

Wednesday, September 16, 2026, scheduled to begin at 6:00 p.m.

SMUD Headquarters Building, Auditorium

2030 Zero Carbon Plan

Customer Programs & Initiatives

September 16, 2026

Powering forward.
Together.

Board Energy Resources & Customer Services Committee and Special SMUD Board of Directors Meeting



Zero Carbon Plan overview



Repurpose natural gas generation

Replace 2 power plants with renewable and storage resources and retool remaining 3 to minimize emissions.



Expand proven clean technology

Grow SMUD's renewable and battery storage by 3.5x. Support customer's resources via solar and battery storage.

Remaining 10%+



Pilot & scale new technology and business models

Increase education and demand flexibility, spread adoption of customer-owned virtual power plants & invest in grid-scale technology.



Pursue grants, partnerships and limit rate impacts



Maximize community benefits

Stay affordable and reliable, improve air quality and overall community health while supporting under-resourced communities.

Goal:



Eliminate CO₂ from SMUD's power supply



Create thousands of new regional clean tech jobs

Up to 90% reduction

Zero carbon customer program portfolios



Building electrification & energy efficiency

Helping customers decarbonize their homes & workplaces by optimizing & managing their electricity use & converting from gas to efficient electric equipment.



Transportation electrification

Information & resources to help customers shop for an EV & special rates & incentives to help customers charge EVs at homes and businesses.



Distributed energy resources/ load flexibility

Programs and options to participate in building our Virtual Power Plant to help shift & manage loads during times when energy is needed or when excess energy is available.



Green pricing

Gives customers the ability to opt in & select a level of renewable &/or carbon-free electricity that meets individual or corporate objectives above & beyond our standard retail rates.

Building electrification & energy efficiency



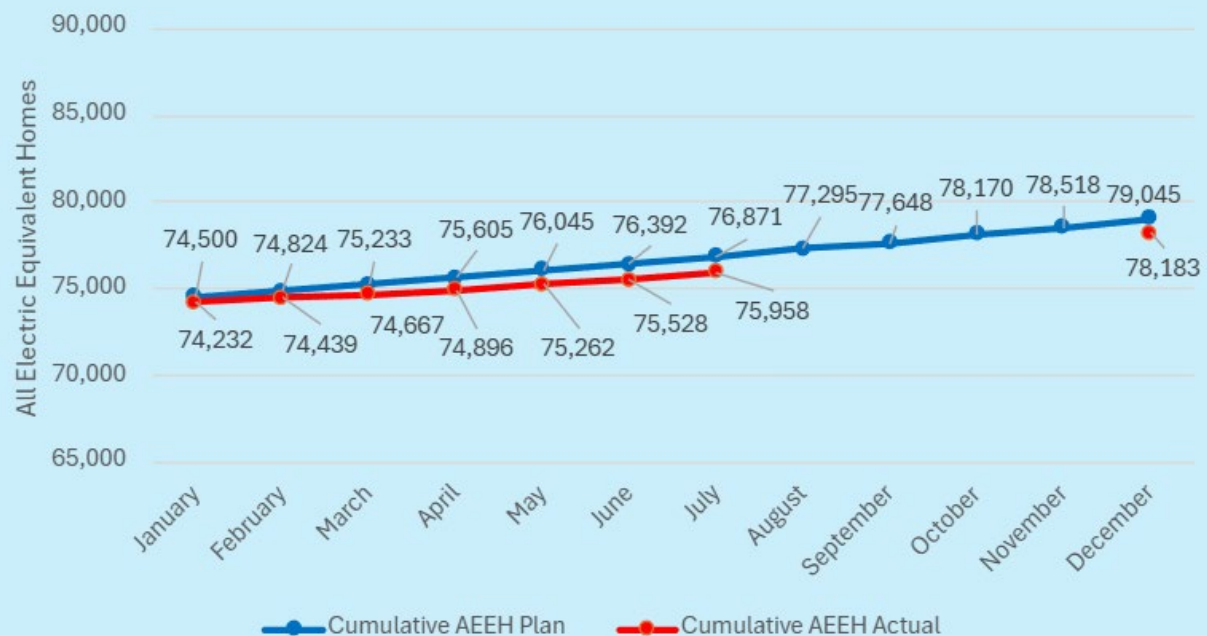
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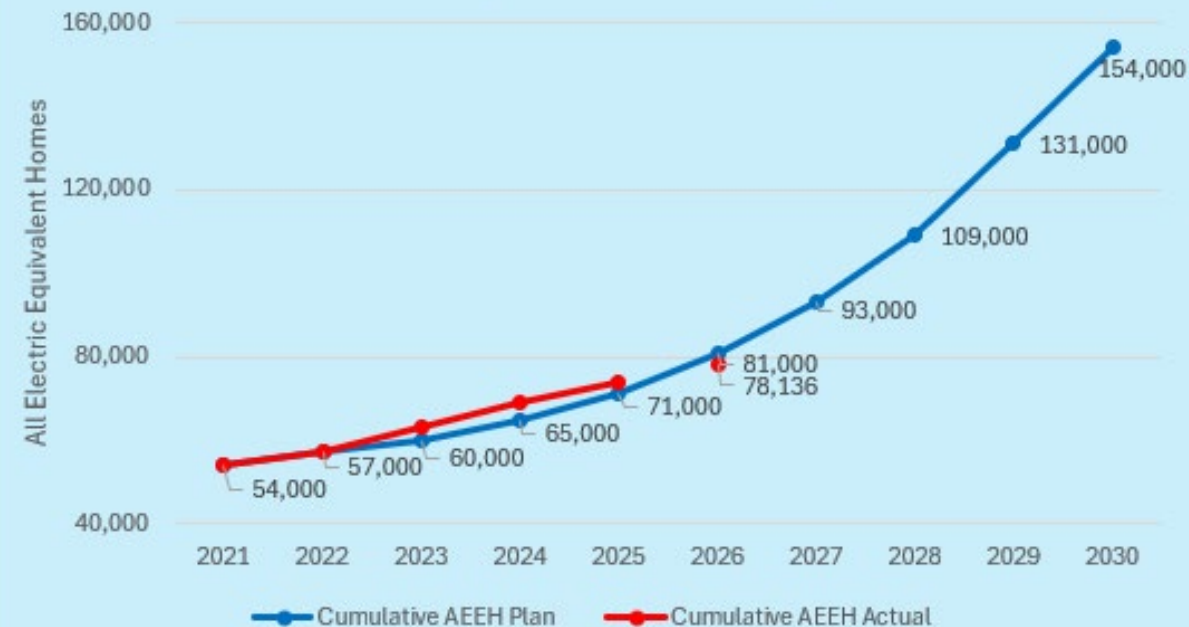
Building electrification & energy efficiency

Customer program portfolio status

2026 All Electric Equivalent Homes



All Electric Equivalent Homes by 2030





Building electrification and energy efficiency

Key metrics & milestones

	2025 Final	2026 Goal	YTD (July)	2026 Forecast
Heat pump HVAC conversions	3,797	4,870	1,811	4,495
Heat pump water heater conversions	789	914	494	931
Induction cooktop conversions	382	410	140	345
Smart homes				
• Single-family homes	2,208	1,179	272	627
• Multifamily units				
Multifamily units retrofitted	384	563	180	424
Income qualified home electrification retrofits	229	454	146	454
Commercial retrofit and new construction projects	416	394	203	299
All electric equivalent homes (cumulative)	74,017	79,045	75,958	78,183

Program milestones:

- Advanced Home Solutions forecasting to exceed 30K HP installations by Q3.
- Xerohome tool launched at the end of 2025.
- Raised residential & commercial incentives to address gap due to the loss of external funding.
- Gardenland Northgate Neighborhood Association (GNNA) project area successfully reimbursing for CIP-CES efforts.

Looking ahead:

- Incentives for Residential Smart Panel & meter collar devices.
- Emergency Water Heater Replacement offering.
- Complete Energy Solutions vendor selection by year end, implementation in 2027.
- SB 1221 opportunities in SMUD territory.



Building electrification and energy efficiency Highlights



All electric kitchen – Sacramento Asian Sports Foundation (SASF)



Contractor lunch



SEGMENT SPONSORED BY:
SMUD
KMAX – In Your Neighborhood



“SMUD is Powering the Places we call Home” commercial

Transportation electrification



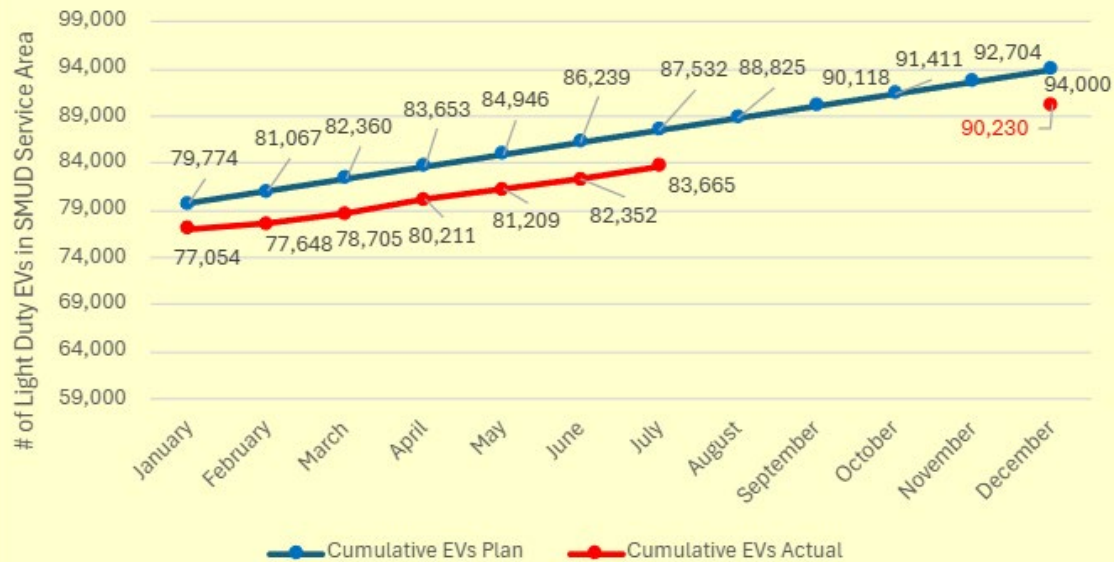
Incentives, information & special rates to help customers purchase & charge Electric Vehicles (EVs) for homes & businesses.



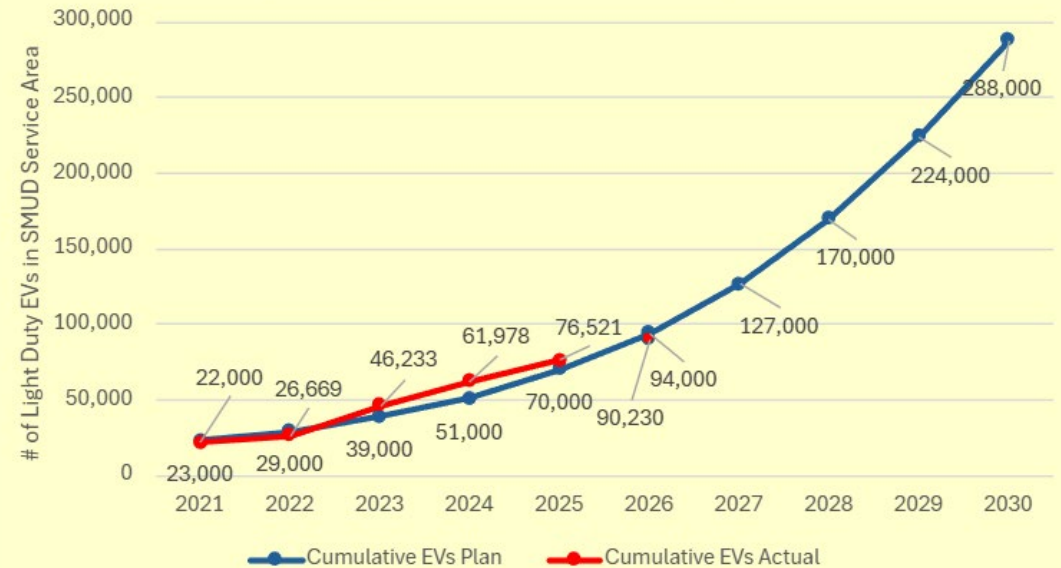
Transportation electrification

Customer program portfolio status

2026 Light Duty Electric Vehicles



Light Duty Electric Vehicles by 2030





Transportation electrification

Key metrics & milestones

	2025 Final	2026 Goal	YTD (July)	2026 Forecast
Charge@Home - Charger rebates/circuit installations - Income qualified installations (chargers/circuits)	2,623	1,465 473/527	835 96/98	1,385
Commercial EV chargers - Level 2 (L2) handles/smart outlets - Direct Current Fast Charger (DCFC) - Equity EV	499 59 122	355 20 286	162 8 19	456 9 150
Residential EV rate participants (cum.)	36,028	44,609	38,526	40,858
SMUD eFuel Services projects completed	4	3	0	3
Light-duty EVs in service territory (cum.)	76,521	94,000	83,665	90,230

Program milestones:

- Increased Ride & Drive EV events in disadvantaged communities & relaunch of public EV educational workshops.
- Launch of Clean Fuel Rewards program to medium- & heavy-duty incentives.
- Success in achieving Reach 2.0 installation goals supporting multifamily communities.
- Integrated Resource Distribution Planning (IDRP) completed.
- Launch of new CA MyFirstEV incentive.

Looking ahead:

- Launch of SMUD Public Charging EV APP
- Complete install of public EVSE FAST grant & multi-family charging REACH 2.0 grant
- Exploring enhanced dealership engagement o
- Planning for future vehicle to grid opportunities



Transportation electrification

Highlights



REACH 2.0 installation of 18 Level 2 chargers at Salishan multifamily community



Contractor training/certification hosted at Cal EPIC, for installation of Kempower equipment for FAST projects



FAST construction of 6x public DC Fast chargers at CSUS



ECOS Earth Day Ride & Drive at Southside Park

Distributed energy resources (DER)/load flexibility



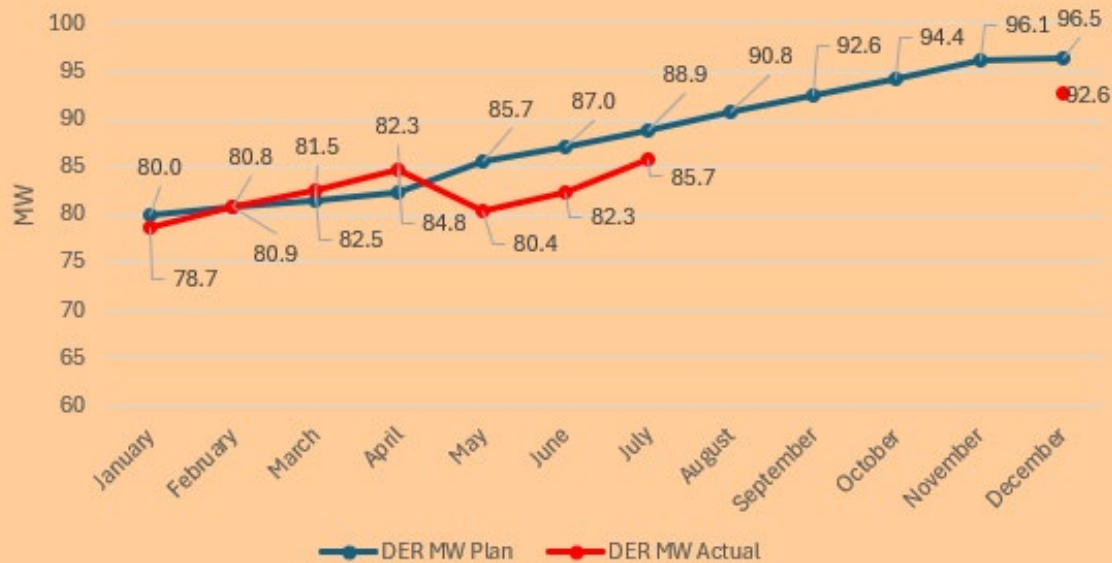
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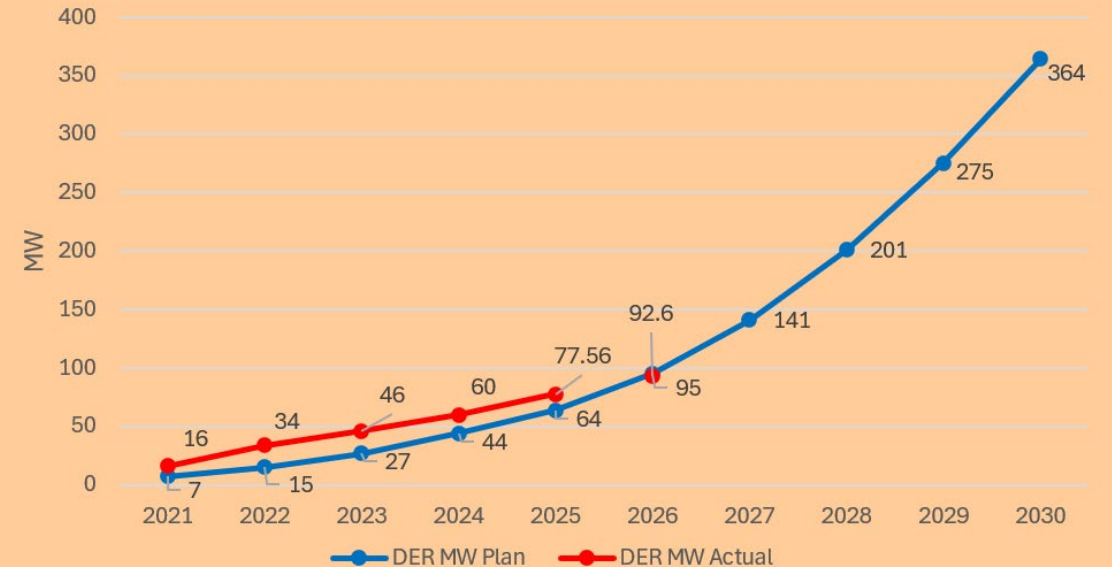
Distributed energy resources (DER)/load flexibility

Customer program portfolio status

2026 Distributed Energy Resources Cumulative MW



Distributed Energy Resources MW by 2030





Distributed energy resources (DER)/load flexibility

Key metrics & milestones

	2025 Final	2026 Goal	YTD (July)	2026 Forecast
My Energy Optimizer Partner - Smart thermostats enrolled - MW enrolled	38,840 29.7	42,000 33	41,615 32.5	42,300 33
My Energy Optimizer Batteries - Tesla batteries - MW enrolled - Non-Tesla batteries - MW enrolled	1,568 8.46 88 0.29	1,870 10.10 130 0.50	3,388 18.29 173 0.63	4,359 23.5 213 0.75
My Energy Optimizer Starter/Time of Day Optimized - TOD-optimized batteries - MW optimized	1,387 6.93	3,344 16.72	1,599 7.99	2,019 10.09
Peak Conserve - Customer devices enrolled - MW enrolled	1,749 1.38	1,000 0.79	1,273 1.01	1,250 0.99
Commercial PowerDirect - Customers enrolled - MW enrolled	41 28.5	42 33	38 23	41 24
Total MW of load flexible capacity*	77.56	96.61	85.72	94.63

Program milestones:

- Delivered over 19MW of capacity through the My Energy Optimizer Partner+ Program.
- Increased CPP Rate participation by ~44%.
- Launched “Energy Shift Capacity” smart thermostat pilot to test new load shaping strategies.
- Adjusted PowerDirect event hours to improve value to SMUD & customers.
- Wrapping up Commercial VPP contract negotiations, with launch planned in Q4.

Looking ahead:

- First commercial VPP installations scheduled for completion in 2027.
- Multi-DER vendor selection nearing completion.
- EV Managed Charging program launch.
- Exploring residential front-of-the-meter battery storage models to deliver localized value.

*Total MW includes StorageShares.



Distributed energy resources (DER)/load flexibility Highlights



The new Elk Grove recreation center & The Home Depot stores enrolled in PowerDirect

Join My Energy Optimizer®

Earn rewards

with your smart thermostat



 **SMUD**

My Energy Optimizer Partner Amazon display ad & post season impact report



Last summer, our community shifted **348.81 MWh of energy** out of peak hours with **My Energy Optimizer®**

That's as much as running **6,747 hairdryers** 5 minutes daily for a year.
(This blew us away!)

This summer, we want **you** to join. Enroll in My Energy Optimizer and get a **\$50*** bonus, plus **\$25*** after each summer.

Is battery storage right for you?

Rebates up to \$10,000 are now available for qualified customers.

[▶ Learn more](#)



My Energy Optimizer Partner+ Amazon display ad & post season impact report

Green pricing programs



Gives customers the ability to opt in & select a level of renewable &/or carbon-free electricity that meets individual or corporate objectives above & beyond our standard retail rates.



Green pricing programs

Key metrics & milestones





Green pricing programs

Key metrics & milestones

	2025 Final	2026 Goal	YTD (July)	2026 Forecast
Residential Greenergy accounts	61,569	63,305	61,586	63,188
Commercial Greenergy accounts	1,604	2,475	1,495	2,000
Residential SolarShares accounts	2,036	3,700	2,515	3,595
Neighborhood SolarShares	2,379	4,081	2,556	3,475
• Enrolled premises (Cum.)				
• Single family	576	980	613	834
• Multifamily	1,726	2,938	1,841	2,502
• Accessory dwelling units	96	163	102	139
Commercial SolarShares	441	441	441	441
• Customer accounts				
Total gross GWh sales	807	870	462	831

Program milestones:

- 51% year-over-year enrollments via the Contact Center: 2,624 customers in Residential Greenergy (July 2026 YTD).
- Greenergy celebrates 30 years of national leadership in the voluntary Green Pricing space.
- Added 5MW of solar supply to Residential SolarShares given customer enrollments & demand.
- Launched multi-tenant solar (market rate).

Looking ahead:

- Grant Union HS Solar & Storage for Schools.
- Climate Advocate adding nature-based solutions.
- Designing Renewable Shares offering for commercial customers.



Green pricing programs

Highlights



Lundberg Family Farms nature-based solution project



Country Acres tour of 1,100+ acres of solar & battery storage interconnected at distribution level at Baseline & North Watt Avenue

Earth Day is every day

Our business customers on **Greenenergy**® are making a difference for the planet!

In 2025, we delivered over 148 GWh of renewable and carbon-free power to local businesses. Here's what that power equals:

Planting 74,935 acres of U.S. forests	Avoiding 82,349 tons of CO ₂
Reducing the need for 8,406,215 gallons of gasoline	smud.org/BusinessGreenenergy

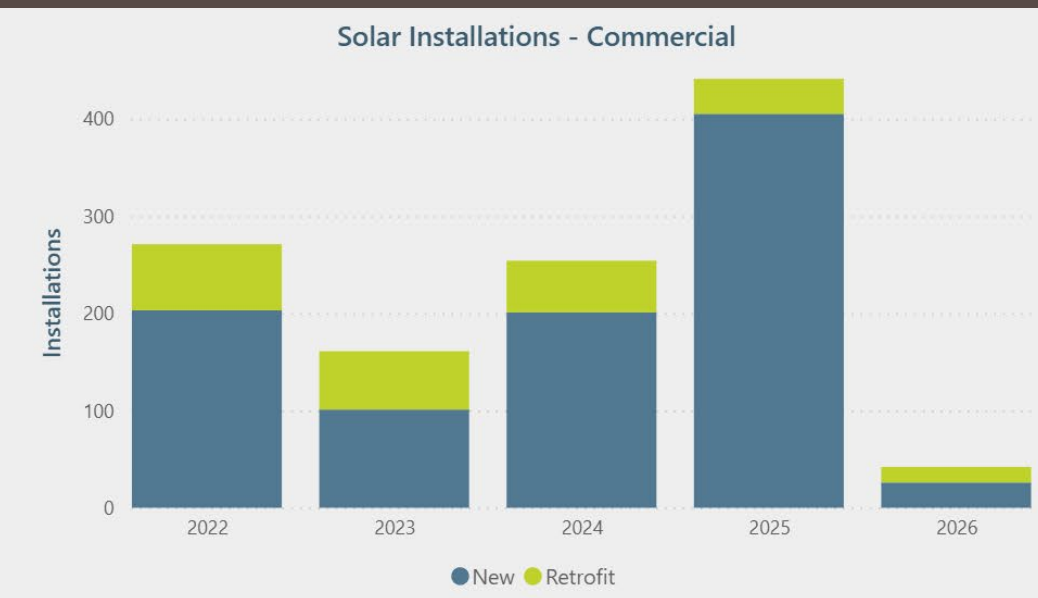
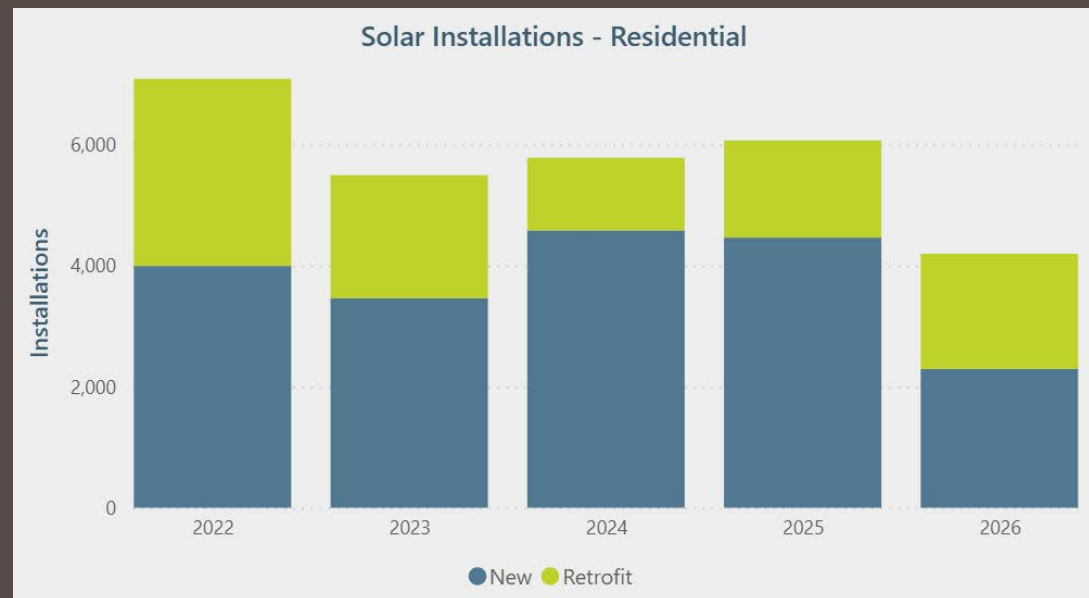
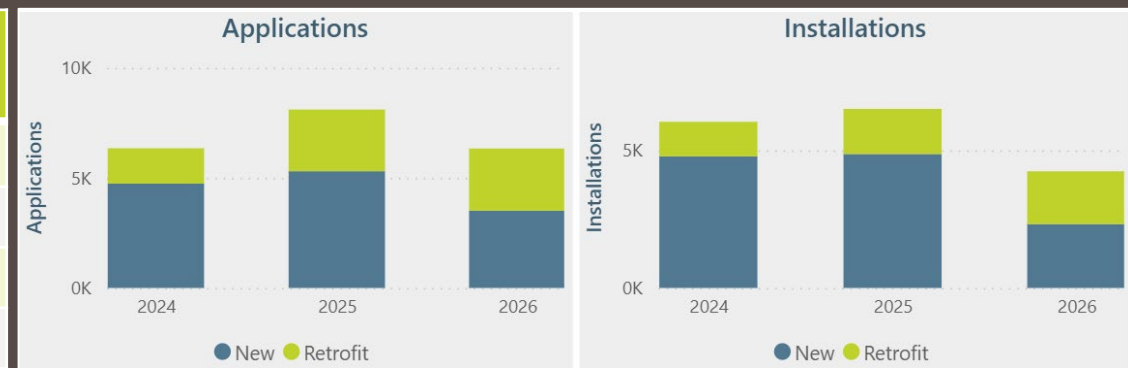
SMUD®



2026 progress

Solar: Behind the meter

2025 & 2026 Solar applications & installations January through August 23					
			Variance		
	2025	2026	#	%	
Applications	5,018	6,332	1,314	26	↑
Installations	4,098	4,238	140	3	↑

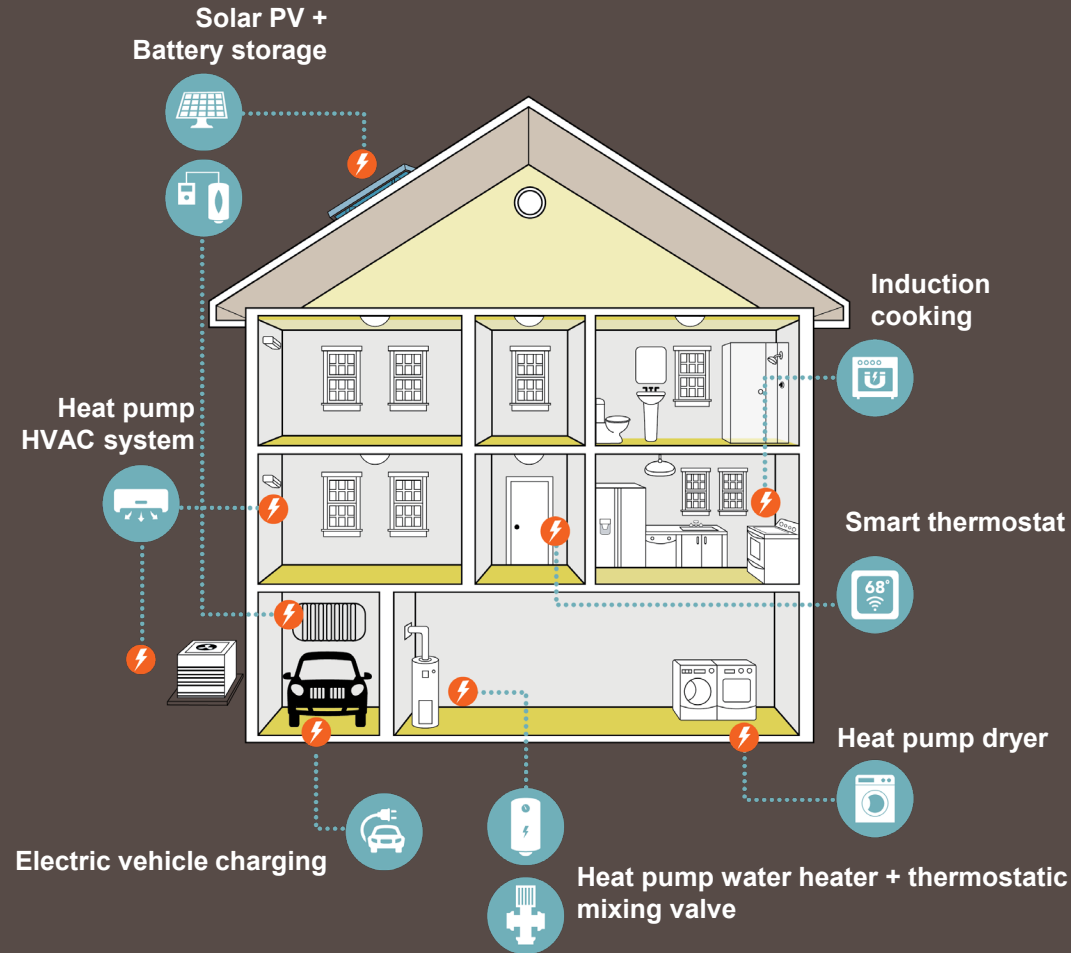


In light of these challenges,
**how do we think about the
path ahead?**

Customer engagement & affordability

Mixed Fuel Home

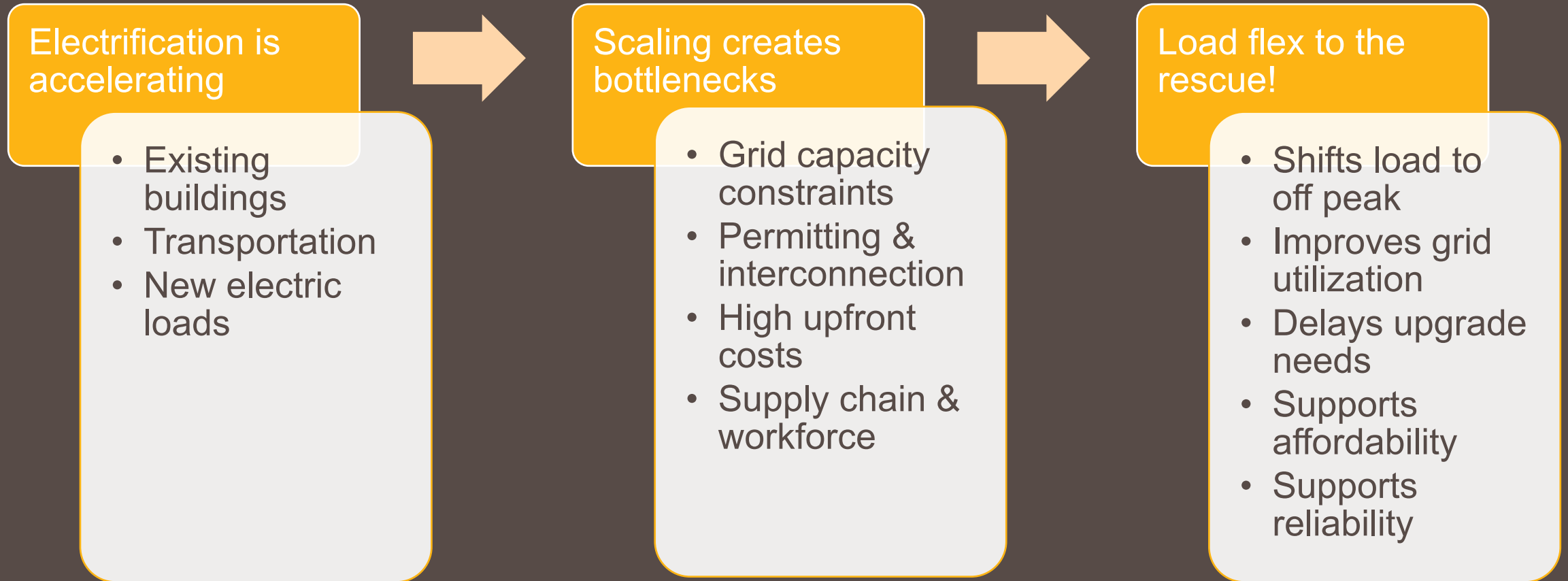
	Electricity \$1,788 per year
	Gas Appliances \$1,258 per year
	Gasoline Transportation \$3,800 per year
	Total \$6,846 per year



All Electric Home

	Electricity \$1,788 per year
	Electric Appliances \$625 per year
	Electric Transportation \$1,200 per year
	Total \$3,613 per year

Decarbonization through electrification



To decarbonize at scale, electrification must be paired with flexible, grid-aware load management.

Summary & conclusions

- External headwinds have made significant impact on program participation toward goals. While the team has initiated efforts to booster adoption, we still face significant challenges given loss of external funding, policy changes & uncertain economic conditions.
- DERs remain a large opportunity to ensure affordability for customers & community while enabling them to participate in decarbonization journey; considerations for prioritization of approaches moving forward will be important.
- IDRP analysis is helping inform potential revised adoption trajectories that will be incorporated into IRP process.

Any questions?