

Exhibit to Agenda Item #3

Discuss Contract Change to No. 2 to Contract No. 4600001697 with **Clarke & Rush Mechanical, Inc.** and Contract No. 4600001698 with **Eagle Systems International, dba Synergy Companies** for Heating, Ventilation, and Air Conditioning (HVAC) Plus Building and Transportation Electrification Services to extend the contract expiration date from February 19, 2025, to December 31, 2025, and increase the aggregate contract not-to-exceed amount by \$15 million, from \$13.2 million to \$28.2 million.

Board Finance & Audit Committee and Special SMUD Board of Directors Meeting
Tuesday, August 13, 2024, scheduled to begin at 6:00 p.m.

SMUD Headquarters Building, Auditorium

The Energy Saving Bundles Program

The Energy Saving Bundles program provides fuel switching and transportation measures for our income eligible customers, as well as energy education and weatherization measures.

Customers are left with cleaner, safer and healthier homes.

Energy Saving Bundles and More

- Homeowner fuel switching & energy efficiency
- Renter offerings
- Neighborhood Electrification and the Community Impact Plan work
- Nonprofit installations - Transitional housing, etc.
- Grant opportunities

Measures Included

- Heat Pump Space Heating
- Heat Pump Water Heaters
- Induction Cooking
- Energy Efficiency
- Electric Vehicle Circuits and Electric Vehicle Supply Equipment (EVSE charger)

Before



After



Recent Accomplishments & Contract Impacts

Since 2023, when the contracts were awarded, staff has delivered over **2,100 bundles**, including over **700 Homeowner** bundles.

- Over **12,600** electrification measures installed
- **549** EV Circuits and **341** EVSE (chargers) installed
- **4** installations included Battery Storage
- **1** Neighborhood Electrification completed
 - TECH Quick Start Grant with City of Sacramento
- **3** Neighborhood Electrification
 - Strawberry Manor, North Highlands, and Meadowview Neighborhood (Matsui earmark grant)

Funds budgeted were depleted faster than anticipated resulting in an exhaustion of funds earlier than planned:

- Positively impacted **more income eligible customers** with Homeowner bundles.
- Cost of materials increased, causing project costs to increase.



Looking Forward

Staff is requesting additional funds for both contracts to continue to support Energy Saving Bundles and grant collaboration opportunities in under resourced areas.

- Staff is estimating \$15 million worth of work between Q4 2024 and Q4 2025.
- Staff is working on a new Request For Proposal to cover the additional work thereafter

