

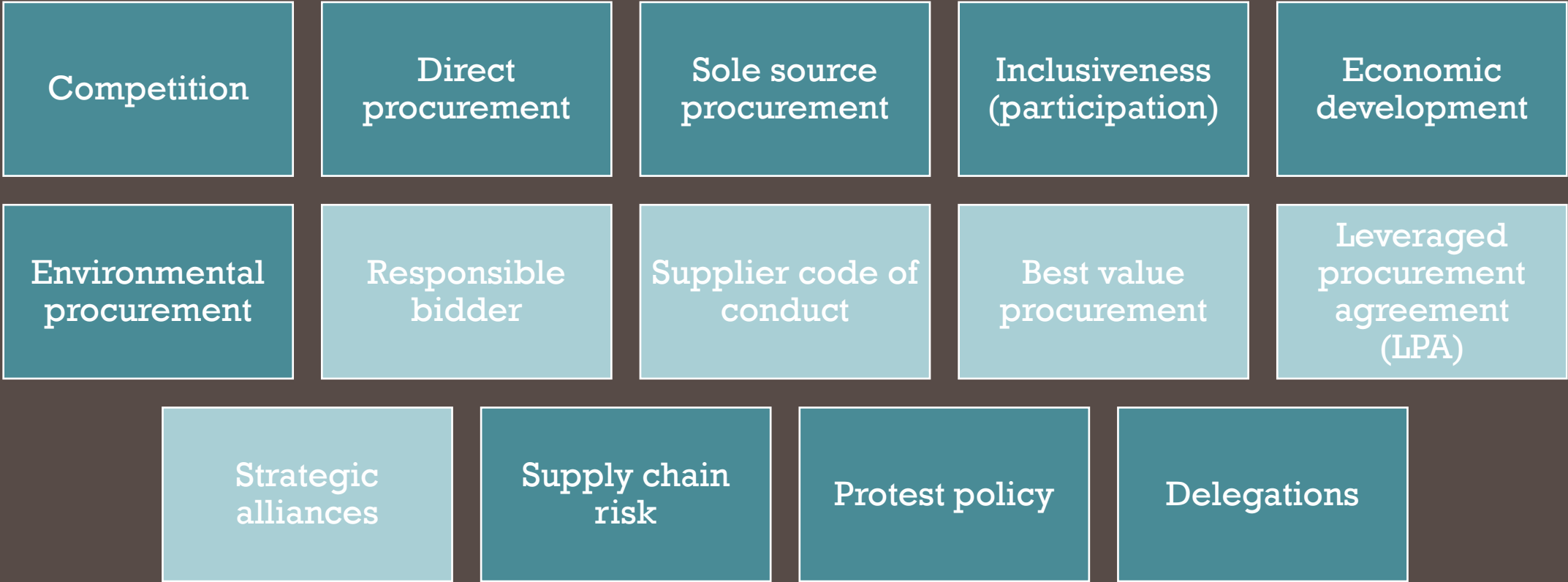
Exhibit to Agenda Item #3

Quarterly Procurement Report for Fourth Quarter 2024.

Board Finance & Audit Committee and Special SMUD Board of Directors Meeting
Tuesday, February 18, 2025, scheduled to begin at 6:00 p.m.

SMUD Headquarters Building, Auditorium

Compliance BL-8



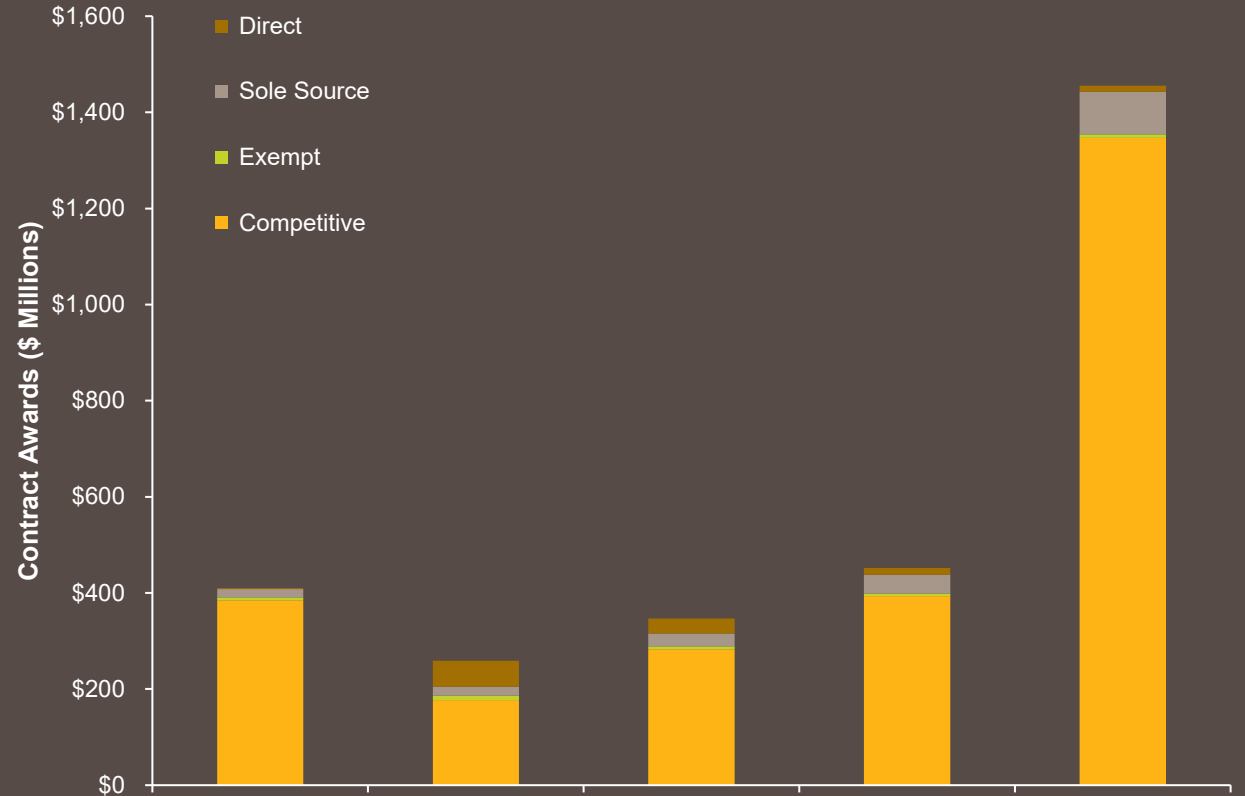
Competition

Contract awards



2024 Totals

- \$1.46B total contract awards in 2024
- 92.6% competitively awarded or \$1.3B

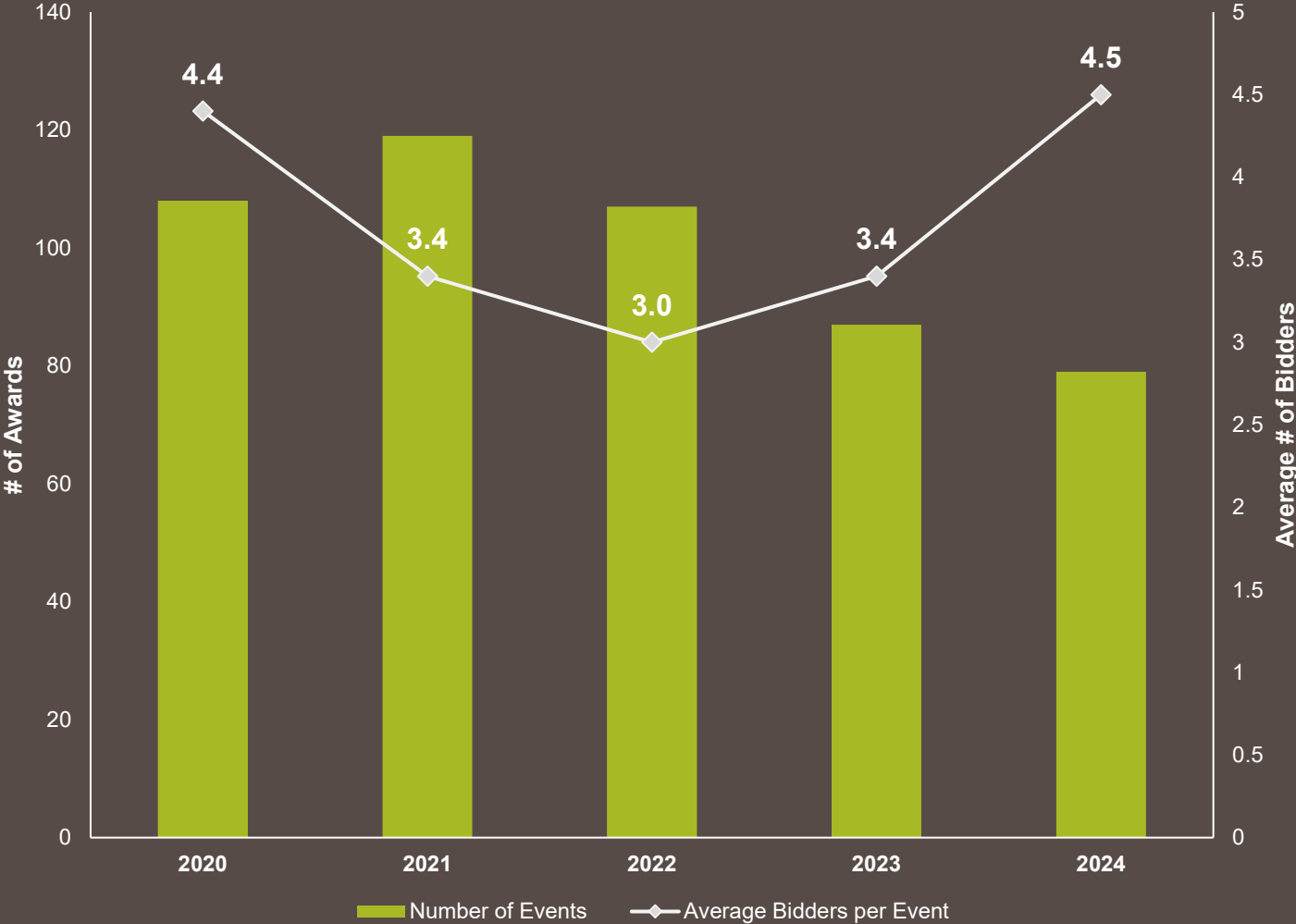


	2020	2021	2022	2023	2024
Total Awarded (\$M)	\$411.0	\$259.0	\$346.8	\$452.0	\$1,455.5
Competitively Awarded	\$385.0	\$177.0	\$282.6	\$393.3	\$1,346.8
Exempt	\$6.0	\$9.0	\$6.5	\$5.5	\$7.5
Sole Source	\$17.0	\$19.0	\$26.3	\$39.2	\$88.3
Direct Procurement	\$2.0	\$54.0	\$31.4	\$14.0	\$12.9

Inclusiveness

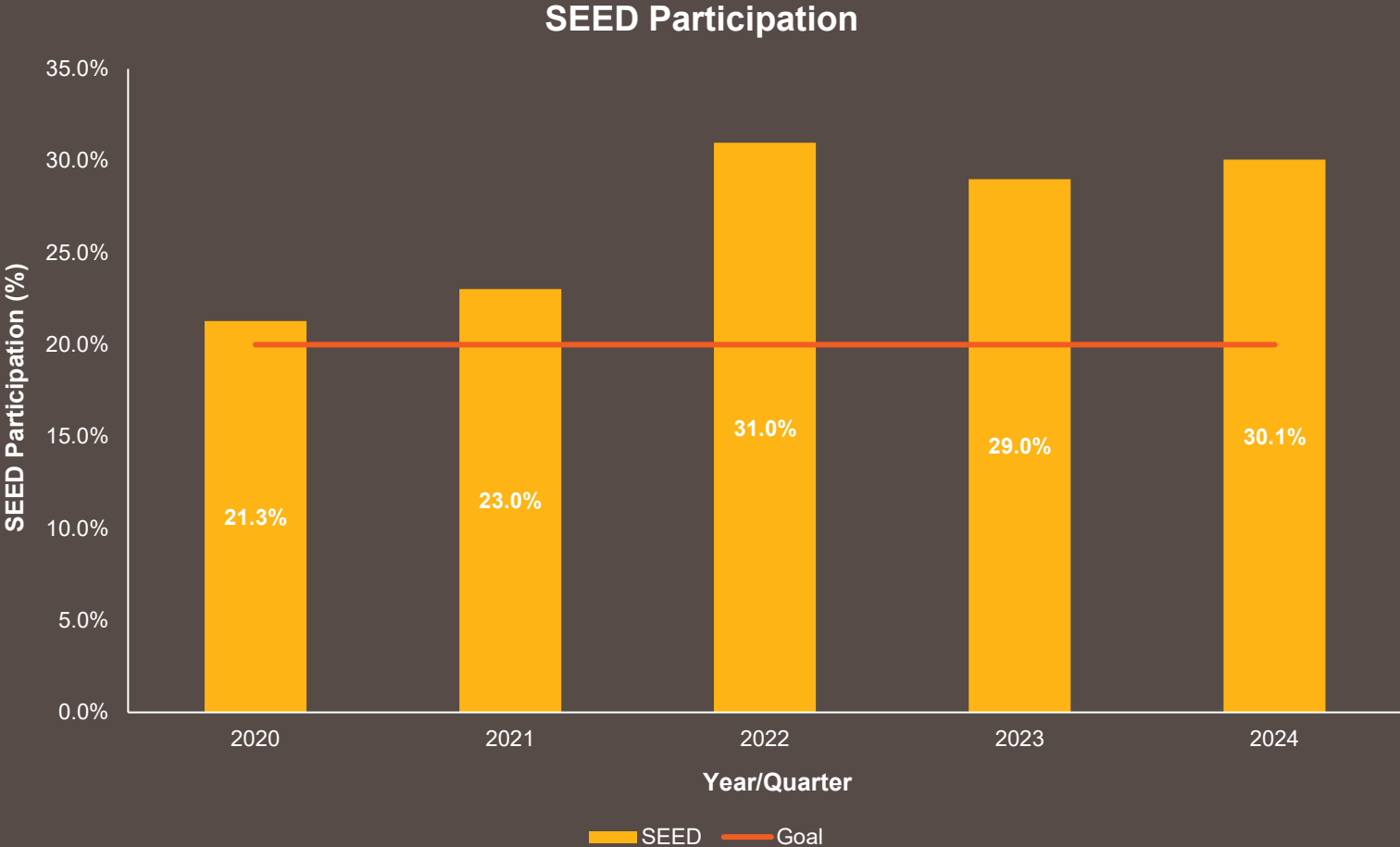
Solicitation participation

- 2024 YTD Totals:
 - 79 solicitation events
 - 4.5 bidders on average
- We have exceeded our target of 3 or more bidders per event for Q4 and 2024



Supplier Education & Economic Development (SEED) Participation

- In total for 2024, SEED participation was 30% or \$204M
- For the year, \$143M prime and \$61M subcontracting



Supplier Education & Economic Development (SEED)

Compliance Reporting

Non-SEED Prime Contracts >\$1M with SEED Subcontracting

69 contracts closed since 2015, 94% subcontracting compliance

Vendor	Scope	Contract Start	Duration (Years)	Committed SEED %	Achieved SEED %	Notes
Leidos Engineering LLC	Marketing Research and Data Analytics	2020	4	16%	12%	Initial estimated scope of work exceeded actual work
Mitsubishi Electric Power Products, Inc	Hedge Solar Farm Battery	2020	4	12%	17%	Actual scope of work exceeded Initial estimates
Arrow Drillers, Inc.	Drilling & Concrete Footing	2018	7	5%	1%	Initial estimated scope of work exceeded actual work

Protests

Summary of protests

Q4 2024 Protests

No protests in Q4

Supply Chain Updates

Environmental Sustainability

- Sustainably Supply Chain Alliance (SSCA) member in 2025
- The sustainability project (“TSP”) contractor participation
- 2024 investment recovery results

Supply Chain Risk

- Sourcing long lead time equipment categories
- Tariff assessment in progress