

Exhibit to Agenda Item #1

Discuss authorizing the Chief Executive Officer and General Manager to negotiate and award contracts to **Eagle Systems International, Inc. dba Synergy, Sierra Valley Mechanical, and Clarke & Rush** (collectively, the **Contracts**) to provide residential assistance services for a three-year period from approximately March 1, 2026, to February 28, 2029, for a total aggregate not-to-exceed amount of \$40 million across the **Contracts**.

Board Finance & Audit Committee and Special SMUD Board of Directors Meeting
Wednesday, January 14, 2026, immediately following the Policy Committee and Special SMUD Board of Directors meeting scheduled to begin at 6:00 p.m.

SMUD Headquarters Building, Auditorium

Program Background

SMUD has provided assistance to eligible residential customers in managing their electric bills through enhanced equipment efficiency, electrification and strategic energy-saving installations. In this solicitation we have bundled both the HVAC/Electrification, and the Weatherization Services Contracts to benefit more of our most disadvantaged community members.

Program Services

HVAC unit



Split AC system



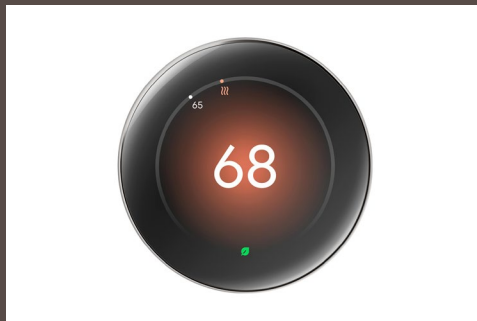
Home EV charger



Attic insulation



Smart thermostat



Electrical panel



Heat pump water heater



Ductwork



Procurement Strategy

- Proposals were solicited by an RFP to allow SMUD to award contracts on a best value basis.
- Themes evaluated
 - Mandatory Requirements
 - SEED Participation
 - Safety and Environmental Sustainability
 - Proposer's Experience and Qualifications
 - Experience and Qualifications of Key Project Personnel
 - Proposer's Ability to Respond to SMUD's Needs
 - Technical Approach
 - Commercial Terms (Price) and Compliance with SMUD's Contractual Terms
- SMUD staff notified 147 companies and 51 of those companies viewed the opportunity. Of the 51 that viewed the solicitation, 3 proposals were received.

Procurement Award Outcome

Responsive Proposals	Pass/ Fail	SEED	Technical	Price	Total Score	Rank	Proposal Amount	SEED Credit	Evaluated Proposal Amount	Proposed Award Amount
		10	55	35	100					
Synergy Companies	P	10	52.00	35.00	97.00	1	\$36,787,603	\$250,000	\$36,537,603	NTE \$40,000,000 Aggregate Amount of all Task Authorizations
Sierra Valley Mechanical	P	10	49.25	34.88	94.13	2	\$36,907,043	\$250,000	\$36,667,043	
Clarke & Rush	P	10	48.92	32.32	91.23	3	\$39,820,044	\$250,000	\$39,570,044	

Action Request

Discuss authorizing the Chief Executive Officer and General Manager to negotiate and award contracts to Eagle Systems International, Inc. dba Synergy, Sierra Valley Mechanical, and Clarke & Rush (collectively, the Contracts) to provide residential assistance services for a three-year period from approximately March 1, 2026, to February 28, 2029, for a total aggregate not-to-exceed amount of \$40 million across the Contracts.

