# Exhibit to Agenda Item #3

Discuss authorizing the Chief Executive Officer and General Manager to negotiate and award contracts to **ARB**, **Inc.**, **Michels Pacific Energy**, **Inc.**, and **Snelson Companies**, **Inc.** (collectively, the **Contracts**) to provide Gas Pipeline Operations Construction Projects and Services Support for a five-year term from July 1, 2025, to July 1, 2030, for a total aggregate not-to-exceed amount of \$20 million across the three **Contracts**.

Board Finance & Audit Committee and Special SMUD Board of Directors Meeting Tuesday, June 17, 2025, scheduled to begin at 6:00 p.m.

SMUD Headquarters Building, Auditorium

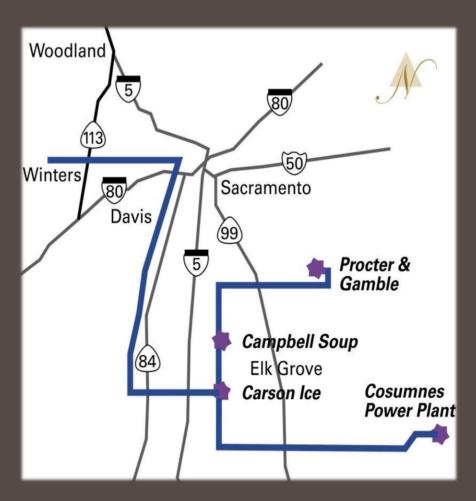


### Gas Pipeline Operations – Overview

- Supports 50% of SMUD's energy portfolio
- 1000 MW capacity
- 76 miles, 3 lines
- 12 Valve Stations

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- 2 counties
- Delivers natural gas to four thermal plants.





# Gas Pipeline Operations Construction Projects & Services

- Placing Multiple Awards to increase resource availability
  - Ability to issue Request for Task Proposals (RFTP) for large projects
- \$20 million in projected Repairs/Maintenance over the next 5 years
- Regulatory Compliance demand continues to increase
- Maintains Gas Pipeline Integrity, Reliability, and Safety



## Photos











#### **Procurement Strategy**

- Proposals were solicited by an RFP to allow SMUD to award contracts on a best value basis.
- Themes evaluated
  - SEED Participation
  - Environmental Sustainability
  - Proposer's Safety
  - Proposer's Experience and Qualifications
  - Experience and Qualifications of Key Project Personnel
  - Proposer's Ability to Respond to SMUD's Needs
  - Technical Approach

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Commercial Terms (Price) and Compliance with SMUD's Contractual Terms



#### Award outcome

Responsive Proposals Received	Pass/ Fail	SEED	Technical	Price	Total Score	Rank	Proposal Amount	SEED Credit	Evaluated Proposal Amount	Proposed Award Amount
		10	50	40	100					
Michels Pacific										
Energy, Inc.	Р	0	47.45	40.00	87.45	1	\$24,133,747	\$0	\$24,133,747	
										NTE
ARB, Inc.	Р	0	45.03	38.92	83.95	2	\$24,802,739	\$0	\$24,802,739	\$20,000,000*
Snelson Companies,										
Inc.	Р	0	45.38	37.03	82.41	3	\$26,072,433	\$0	\$26,072,433	

Non-Responsive Proposals Received	Proposal Amount	Comments
N/A	N/A	N/A

Proposers Notified: 8

Proposers Downloaded: 10

Pre-Proposal Conference Attendance: 6

Proposals Received: 3

