

# Exhibit to Agenda Item #2

Discuss authorizing the Chief Executive Officer and General Manager to negotiate and award contracts to **Lund Construction Co., Navajo Pipelines, Inc., Arrow Construction, Syblon Reid Construction, Inc., and Teichert Energy & Utilities Group Inc. dba Teichert Utilities** (collectively, the **Contracts**) to provide Urban Civil Annual Construction Services for a five-year term from September 1, 2025, to September 1, 2030, for a total aggregate not-to-exceed amount of \$100 million for the **Contracts**.

Board Finance & Audit Committee and Special SMUD Board of Directors Meeting  
Tuesday, August 19, 2025, scheduled to begin at 6:00 p.m.

SMUD Headquarters Building, Auditorium

# SMUD Urban Annual Civil Construction Objectives

Sacramento continues to experience growth and development. Dedicated contracts will facilitate the necessary enhancement and reliability of power distribution to support this expansion.

Establishing new Urban Annual contracts is essential to ensure that the specialized expertise required for underground work in the downtown area is met, given the stringent compliance requirements dictated by its urban environment.

These contracts shall be for a period of 5 years, awarded to the 5 most qualified contractors.



# SMUD Downtown Civil Construction Photos



21kV Low pressure gas filled (LGPF) replacement line project



# SMUD Downtown Civil Construction Photos



New duct bank being installed on J Street



Splice Box for 21kV Underground Circuits

# Procurement Strategy

- Proposals were solicited by an RFP to allow SMUD to award contracts on a best value basis.
- Categories evaluated:
  - SEED participation
  - Environmental Sustainability
  - Proposer's Company Experience and Qualifications
  - Proposer's Experience and Qualifications of Key Project Personnel
  - Proposer's Technical Approach and Proposer's Safety
  - Commercial Terms (Price) and Compliance with SMUD's contractual terms
- SMUD staff conducted market outreach and engaged with contractors to notify them of the solicitation and confirm interest. 29 contractors registered interested in SMUD's Solicitation platform. 15 contractors attended the Pre-Proposal Conference. 10 Proposals were received.

# Award Outcome to Top 5 Firms in RFP

Responsive Proposals Received	Pass/ Fail	SEED Points	Technical Points	Price Points	Total Score	Rank	Proposal Amount	Evaluated Proposal Amount	Proposed Award Amount
		10	50	40	100				
Lund Construction Co	P	10	48.2	39.5	97.6	1	\$22,448,575	\$22,198,575	NTE \$100 Million, Aggregate of all Task Authorizations
Navajo Pipelines Inc.	P	10	45.3	38.7	94.1	2	\$22,867,075	\$22,617,075	
Arrow Construction	P	10	43.8	40.0	93.8	3	\$22,153,950	\$21,903,950	
Syblon Reid Construction, Inc.	P	10	45.0	37.8	92.8	4	\$23,459,024	\$23,209,024	
Teichert Utilities	P	10	43.3	38.8	92.2	5	\$22,813,033	\$22,563,033	
Moreno Trenching, LTD	P	10	46.2	33.0	89.2	6	\$26,794,238	\$26,544,238	
Myers & Sons Construction, LLC	P	10	45.8	26.9	82.7	7	\$32,806,200	\$32,556,200	
Doug Veerkamp General Engineering, Inc.	P	9.9	44.7	26.6	81.1	8	\$33,199,950	\$32,949,950	
Ample Electric, Inc	P	10	45.0	24.7	79.7	9	\$35,753,800	\$35,503,800	
GSW Construction Inc.	P	10	43.8	22.1	75.9	10	\$39,982,200	\$39,732,200	