Exhibit to Agenda Item #1

Authorize the Chief Executive Officer and General Manager to negotiate and award a contract to **Utility Partners of America** for meter replacement services for a period of one year, with two optional one-year extensions, for a total not-to-exceed amount of $21,442,000.

Board Finance & Audit Committee and Special SMUD Board of Directors Meeting
Tuesday, June 18, 2024, scheduled to begin at 6:00 p.m.
SMUD Headquarters Building, Auditorium
Connected Clean PowerCity

Grid Resilience and Innovation Partnership (GRIP) Grant:

• SMUD was recently awarded a $50 million grant from the Department of Energy (DOE) Grid Deployment Office’s GRIP program.

• As part of the grant, SMUD proposed to deploy 200,000 Itron Riva edge computing sensors with measurement capabilities (smart meters) and eight Distributed Intelligence (DI) applications to enable Grid Edge Intelligence with deployment beginning in November 2024 and continuing through the end of 2025.
SMUD issued a Request for Proposal No. Doc4413278410 and invited 19 vendors to participate.

February 14, 2024
SMUD held an online Pre-Proposal Conference that was attended by four Contractors.

March 7, 2024
SMUD received one proposal from Utility Partners of America.

April 8, 2024
The proposal was evaluated in accordance with the advertised criteria* and has been found to be responsive.

April 10, 2024
SMUD initiated and continues to negotiate with Utility Partners of America.

Contract amount with Utility Partners of America is not to exceed $21,442,000. The GRIP Grant scope requires SMUD’s Contractor to install an average of 19,000 meters per month.

* Environmental Sustainability, Proposer's Safety Plan, Technical Qualifications, Approach, Experience, and Commercial Proposal
## Award Summary Strategy

<table>
<thead>
<tr>
<th>Responsive Proposals Received</th>
<th>P/F</th>
<th>60 Points Technical</th>
<th>40 Points Pricing</th>
<th>Total Score</th>
<th>Overall Rank</th>
<th>Proposed Award Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Utility Partners of America</td>
<td>P</td>
<td>52</td>
<td>40</td>
<td>92</td>
<td>1</td>
<td>Not-to-Exceed $21,442,000</td>
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</tbody>
</table>
Contract Scope

- Performing in-field project management to ensure the most efficient and cost-effective use of contractor staff to replace meters
- Scheduling customer appointments, as necessary, and ensuring that installers show up on-time
- Hiring, training, and managing a qualified group of installers to ensure high level of safety, quality and speed throughout the project
- Coordinating installation efforts with SMUD Meter Shop and installation crews
- Coordinating, dispatching and maintaining the vehicles required to complete a project of this scale throughout SMUD’s 900+ square miles of territory;
- Ensuring a positive customer experience including courteously and equitably responding to SMUD Customer complaints or claims
- Providing, integrating and using meter installation software and handhelds to ensure the accurate and timely management of meter installation data
- Properly handling, managing, and transporting electronic hazardous waste through SMUD’s approved e-waste recycling vendor