Exhibit to Agenda Item #2
Quarterly Procurement Report for Fourth Quarter 2022.

Board Finance & Audit Committee and Special SMUD Board of Directors Meeting
Wednesday, February 15, 2023, immediately following the Energy Resources and Customer Services Committee meeting scheduled to begin at 5:30 p.m.
Virtual Meeting (online)
Compliance BL-8

- Competition
- Inclusiveness
- Economic Development
- Protests
- Responsible Bidder
- Supply Chain Risk
- Environmental Procurement
### Competition

#### Contract Awards

**2022 Year to Date Totals**
- $317.7M total contract awards
- 89% competitively awarded or $283.4M

**Q4 2022**
- 97% competitively awarded or $118M

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2021</th>
<th>2022 YTD</th>
<th>2022 Q4</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Awarded ($M)</td>
<td>$411</td>
<td>$259</td>
<td>$317.7</td>
<td>$122.2</td>
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<tr>
<td>Competitively Awarded</td>
<td>$385</td>
<td>$177</td>
<td>$283.4</td>
<td>$118</td>
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<tr>
<td>Exempt</td>
<td>$6.5</td>
<td>$9</td>
<td>$6.4</td>
<td>$1.6</td>
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<td>Sole Source</td>
<td>$18</td>
<td>$19</td>
<td>$26.4</td>
<td>$2</td>
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<tr>
<td>Direct Procurement</td>
<td>$2</td>
<td>$54</td>
<td>$1.5</td>
<td>&lt;$1M</td>
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</tbody>
</table>
Inclusiveness

Participation & Completion

- In Q4 2022, there were 24 events with an average of 2.7 bidders
- We did not meet our target of 3 or more bidders per event for Q4
- For 2022 year to date, there has been a total of 107 solicitations with 3.0 bidders on average
• Q4 2022 SEED participation was 36.5%, exceeding our goal of 20%

• In Q4, $59M total SEED, $13M subcontracting and $46M prime contracts

• SEED total new contracting for 2022 was $102M
Supplier Education & Economic Development (SEED) Compliance Reporting

SEED Contracts

- Since 2015, SMUD has closed 54 SEED contracts with 101.51% compliance to date
  - *Score >100% reflects actual SEED subcontracting greater than original plan*
- No new contracts ended in Q4
Protests
Summary of Protests

Q4 2022 Protests

No protests in Q4
Environmental Sustainability Update
Year End Result

Investment Recovery and Sustainable Solutions

Summary for 2022

- 1,976,828 pounds of material
- $894,897 scrap metal revenue
- 40,000 lbs. of wood reels recycled
- 404 wood pallets or 5,500 lbs. recycled
- $1,189,017 combined total savings
Environmental Sustainability Update
Year End Result

Investment Recovery and Sustainable Solutions