

Exhibit to Agenda Item #2

Authorize the Chief Executive Officer and General Manager to award contracts to **Arrow Construction, Sierra National Construction, Inc., and Mountain G. Enterprises, Inc.** for Civil Annual Construction Services for a contract term of three years from November 21, 2022, to November 20, 2025, for a total aggregate contract not-to-exceed amount of \$100 million.

Board Finance & Audit Committee and Special SMUD Board of Directors Meeting
Tuesday, November 15, 2022, scheduled to begin at 5:30 p.m.

Virtual Meeting (online)

Background

- The new contract funding of \$100M is forecasted to support increased project workload requirements for the next 3 years.
- For example, there are over 50 multiyear projects planned to begin in 2023
- Three contractors will be used under this contract – Arrow Drillers Inc., Sierra National Construction Inc., and Mountain G Enterprises Inc.

Business Need – Civil Annual

General scope of contracts;

- Distribution and bulk substation construction and modifications
- General civil maintenance and new construction
- Construct new reinforced concrete foundations
- Install conduit duct banks
- Perform structural repairs
- Install or modify electrical grounding systems, fencing, and manhole access grates
- Grading and paving



CSC Entrance ADA Compliance



Distribution Sub Transformer Pad

Procurement process

Request for Qualifications

Themes evaluated

- Environmental sustainability
- Safety
- Prime Contractor experience & capabilities
- Financials

Outcome

- 47 Proposers notified by Procurement
- 11 Proposers downloaded
- 5 Proposals Received
- 5 Contractors qualified to participate in RFP



Request for Proposal

Themes evaluated

- Prime Contractor & subcontractor experience & qualifications
- Commercial terms (Price) and compliance with SMUD's contractual terms

Outcome

- 5 Proposals received
- Recommend awarding contracts to the top 3 highest ranked Proposers

Award outcome

Responsive Proposals Received	Pass/Fail	SEED Points	Technical Points	Price Points	Total Score	Rank	Proposal Amount	SEED Credit	Evaluated Proposal Amount	Proposed Award Amount
		10	30	60	100					
Arrow Construction	P	10	30	58.0	98.0	1	\$103,467,173	\$250,000	\$103,217,173	Not-To-Exceed \$100,000,000 Aggregate Amount of all Task Authorizations
Sierra National Construction	P	10	29	57.9	96.9	2	\$103,550,240	\$250,000	\$103,300,240	
Mountain G. Enterprises, Inc.	P	10	25.5	57.2	92.7	3	\$104,889,639	\$250,000	\$104,599,562	
Syblon Reid	P	10	21	57.7	88.7	4	\$103,995,357	\$250,000	\$103,745,357	
Outback Contractors, Inc.	P	-	21.2	60.0	81.2	5	\$99,788,907		\$99,788,907	