

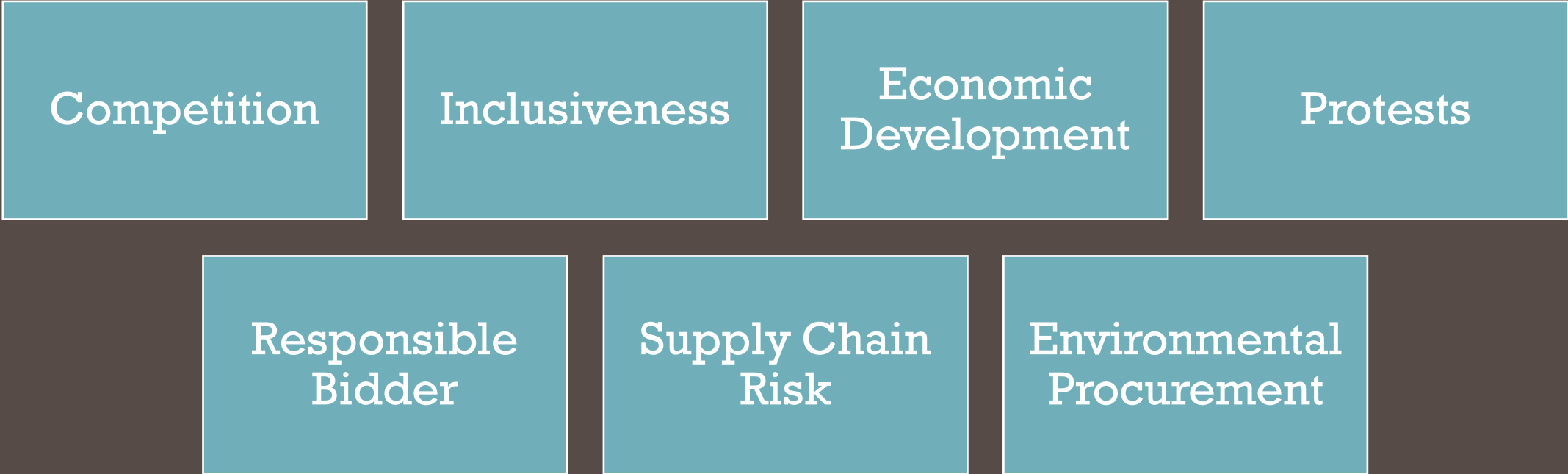
Exhibit to Agenda Item #4

Quarterly Procurement Report for Third Quarter 2021.

Board Finance & Audit Committee and Special SMUD Board of Directors Meeting
Tuesday, November 16, 2021, scheduled to begin at 5:30 p.m.

Virtual Meeting (online)

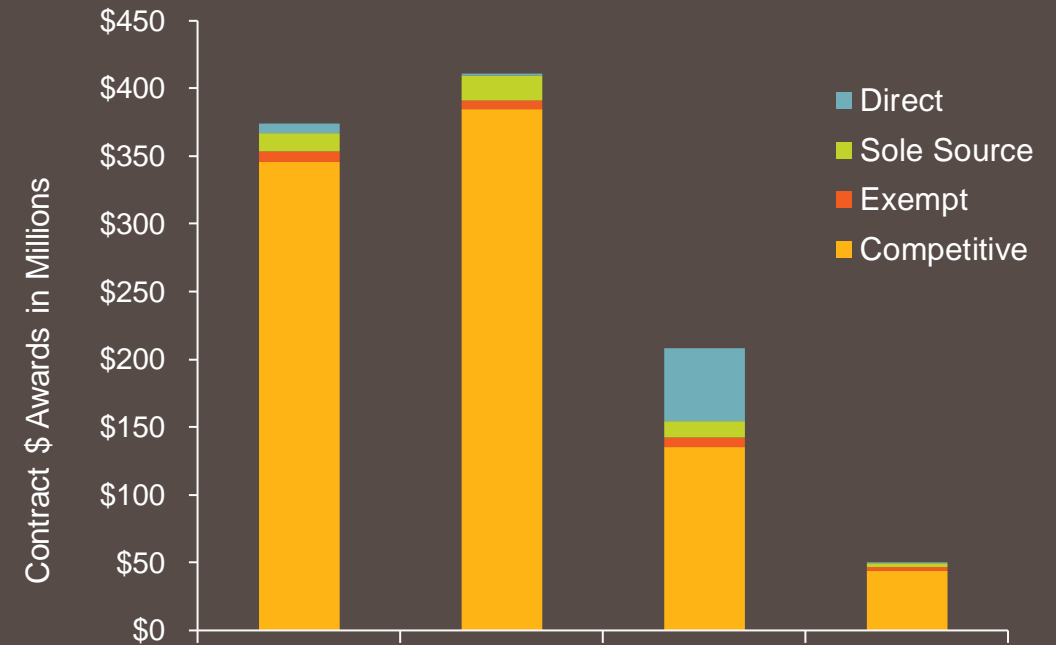
Compliance BL-8



Competition

Contract Awards

- 2021 year to date totals:
 - \$208M contract awards
 - 65% were competitively awarded – \$135M total
- Majority of direct procurement (\$51M) for pole replacement services in Q2 2021
- Q3 2021: 88% competitively awarded contract awards – \$43.8M total

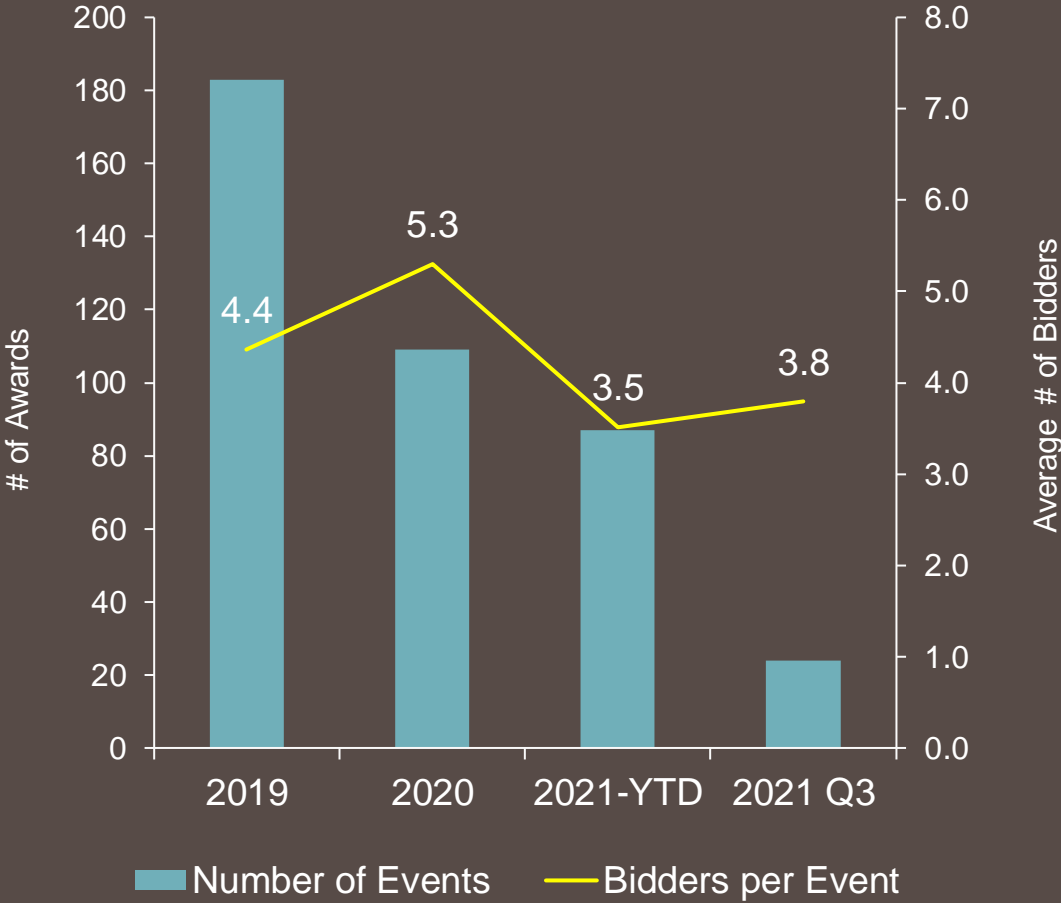


	2019	2020	2021-YTD	Q3-2021
Total Awarded (\$M)	\$374	\$411	\$208	\$49
Competitively Awarded	\$345	\$385	\$135	\$43
Exempt	\$8	\$6	\$7	\$2
Sole Source	\$13	\$17	\$12	\$3
Direct Procurement	\$7	\$2	\$53	<\$1M

Inclusiveness

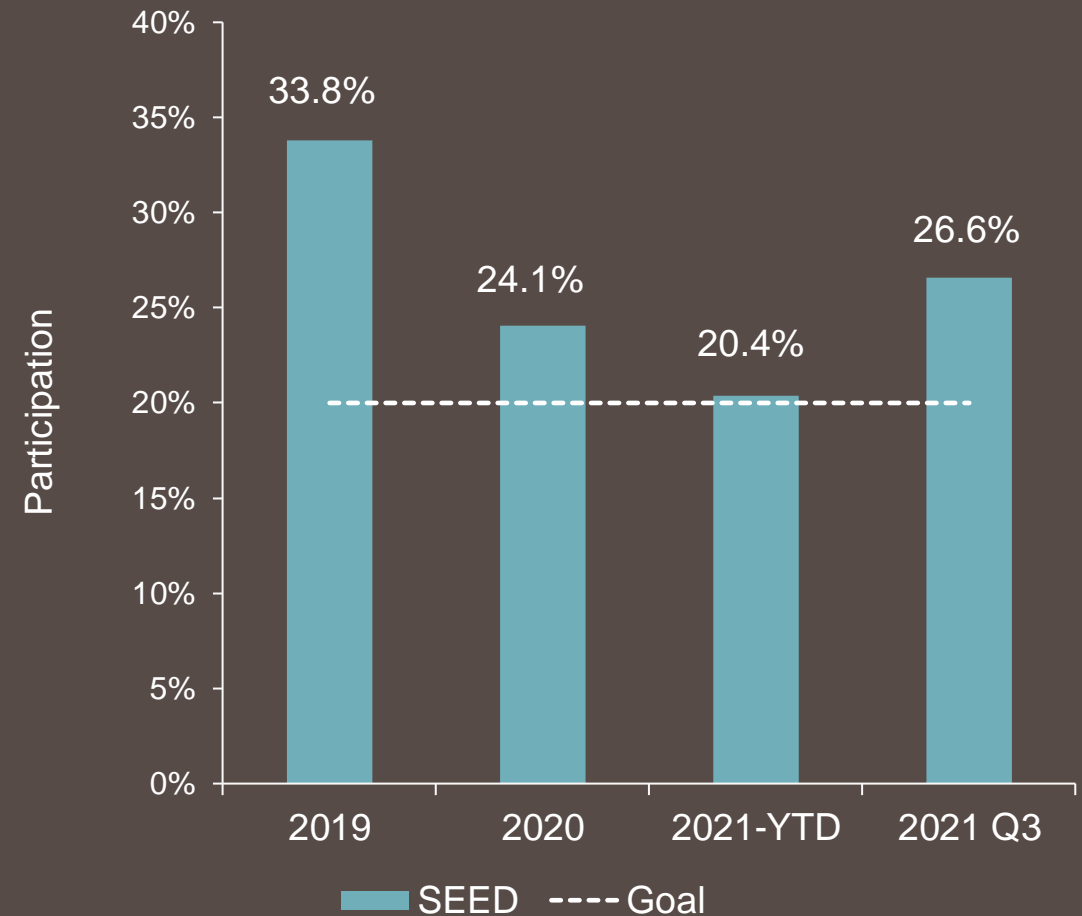
Participation & Completion

- In Q3 2021, there were 24 events with an average of 3.8 bidders, an increase from 2.7 in Q2
- We are currently exceeding our target of 3 or more bidders per event
- 2021 year to date totals:
 - 87 solicitation events
 - 3.5 bidders on average



Supplier Education & Economic Development (SEED) Participation

- Through Q3 2021, SEED participation was 20.4%, exceeding our goal of 20% – \$35.5M total
- Q3 was a strong quarter, with 26.6% participation – \$6.5M total
- 2021 year to date totals:
 - \$6M professional services
 - \$6M materials
 - \$20M construction
 - \$3M technology



Supplier Education & Economic Development (SEED) Compliance Reporting

SEED Contracts

- Since 2015, SMUD has closed 48 SEED contracts with 92.5% compliance to date
- 2 contracts ended in Q3:

4Leaf

- 2018 contract; 3 years; construction inspection services
- Committed to 20% SEED participation
- Achieved 13% SEED

TRC

- 2018 contract; 3 years; geotechnical engineering
- Committed to 20% SEED participation
- Achieved 11% SEED
- SMUD continues to increase oversight of SEED contracts

Protests

Summary of Protests

Q3 2021 Protests

SMUD received 2 protests during the third quarter, 2021:

1. Civil Annual Construction, \$30M Award
RFP No. DOC2718362413
2. Civil Urban Annual Construction, \$35M Award
RFP No. WS2590304622

Environmental Sustainability Update



NSF International
Environmental, Social
& Governance (ESG)
Certification Pilot
Group



2021 Electric Utility
Industry Sustainable
Supply Chain Alliance
(EUISSCA) Maturity
Assessment



Supply Chain
Environmental
Sustainability
Roadmap