

# Exhibit to Agenda Item # 5

Authorize the Chief Executive Officer and General Manager to award contracts to Hot Line Construction, Inc. and Mountain G Enterprises for General Line Construction Work for a period of two years from March 22, 2021, to March 21, 2023, for a total aggregate contract amount not-to-exceed \$20 million.

Board Finance & Audit Committee and Special SMUD Board of Directors Meeting  
Tuesday, March 16, 2021, scheduled to begin at 5:30 p.m.

Virtual Meeting (online)

# Line work categories

## Project driven construction

- Fiber optic
- Rule 15 (distribution lines)
- Rule 16 (service lines)
- Fire hardening
- Local agency projects
- Capacity projects



# Procurement Strategy

- Proposals were solicited by RFP to allow SMUD to award contracts on a best value basis.
- Themes evaluated
  - SEED Participation
  - Environmental Sustainability
  - Proposer's Company Experience
  - Proposer's Key Project Personnel Experience and Qualifications
  - Customer Relations Approach
  - Project Execution
  - Proposer's Safety
  - Commercial Terms (Price) and Compliance with SMUD's Contractual Terms

# Award outcome

Responsive Proposals	Pass/Fail	SEED	Technical	Price	Total Score	Rank	Proposal Amount	SEED Credit	Evaluated Proposal Amount	Proposed Award Amount
		10	30	60	100					
Hot Line Construction Inc	P	10	29.25	60	99.25	1	\$1,583,794	\$79,190	\$1,504,604	NTE \$20,000,000
Mountain G. Enterprises	P	2.48	25.08	47.29	74.85	2	\$1,913,823	\$4,746	\$1,909,077	

Non-Responsive Proposals	Proposal Amount	Comments
Asplundh Construction LLC	\$1,812,582	Did not meet the minimum point threshold of 22.75 points out of 30 points available for the technical evaluation criteria
Diversified Utility Services Inc	\$3,829,592	
PAR Electrical Contractors Inc	\$2,382,226	
Potelco, Inc.	\$2,770,306	
Sturgeon Electric California LLC	\$1,746,285	Did not identify the subcontractor performing the specified commercial useful function

Proposers Notified: 71  
 Proposers Downloaded: 28  
 Pre-Proposal Attendees: 12  
 Proposals Received: 7

# Requested action

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