

Exhibit to Agenda Item # 1

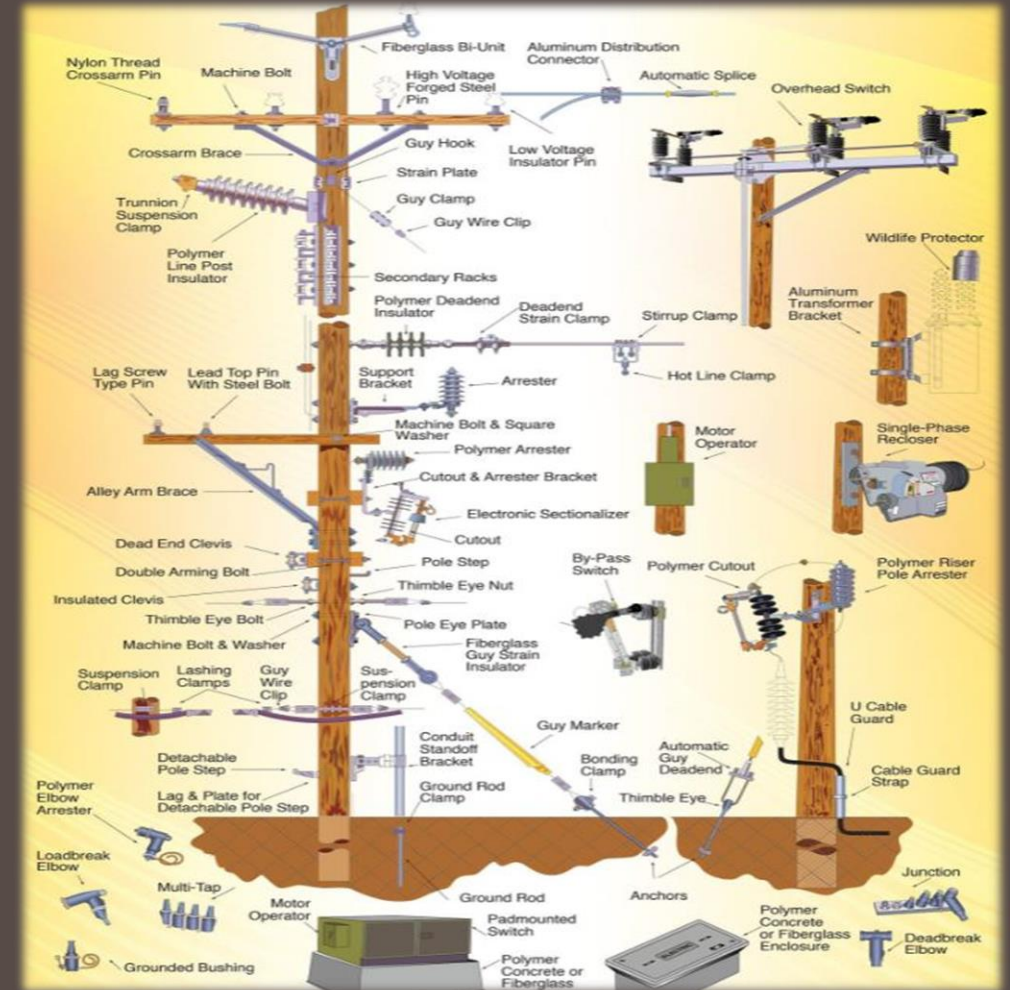
Authorize the Chief Executive Officer and General Manager to award a contract to **Anixter Inc.** for pole line hardware and electrical supplies for a five-year term from July 20, 2021, to July 19, 2026, for an amount not-to-exceed \$25 million.

Board Finance & Audit Committee and Special SMUD Board of Directors Meeting
Tuesday, July 13, 2021, scheduled to begin at 5:30 p.m.

Virtual Meeting (online)

Pole line hardware

- Anchor Rods
- Braces
- Brackets
- Clamps
- Clevis
- Connectors
- Dead Ends
- Elbows
- Fuses
- Hardware
- Insulators
- Sleeves
- Wildlife Protectors
- Others



<https://www.stateelectric.com/resources/hubbell-power-systems-power-distribution>

Procurement strategy

Strategic Alliances: A Strategic Alliance is a competitively bid multi-year contract for goods and/or services in which the Supplier and SMUD work collaboratively over the life of the contract to improve quality, and to explore design and process improvements to reduce the cost of production, service delivery, and the total cost of ownership. These benefits are shared both by SMUD and the Supplier.

Benefits Include:

Unit Price Reduction

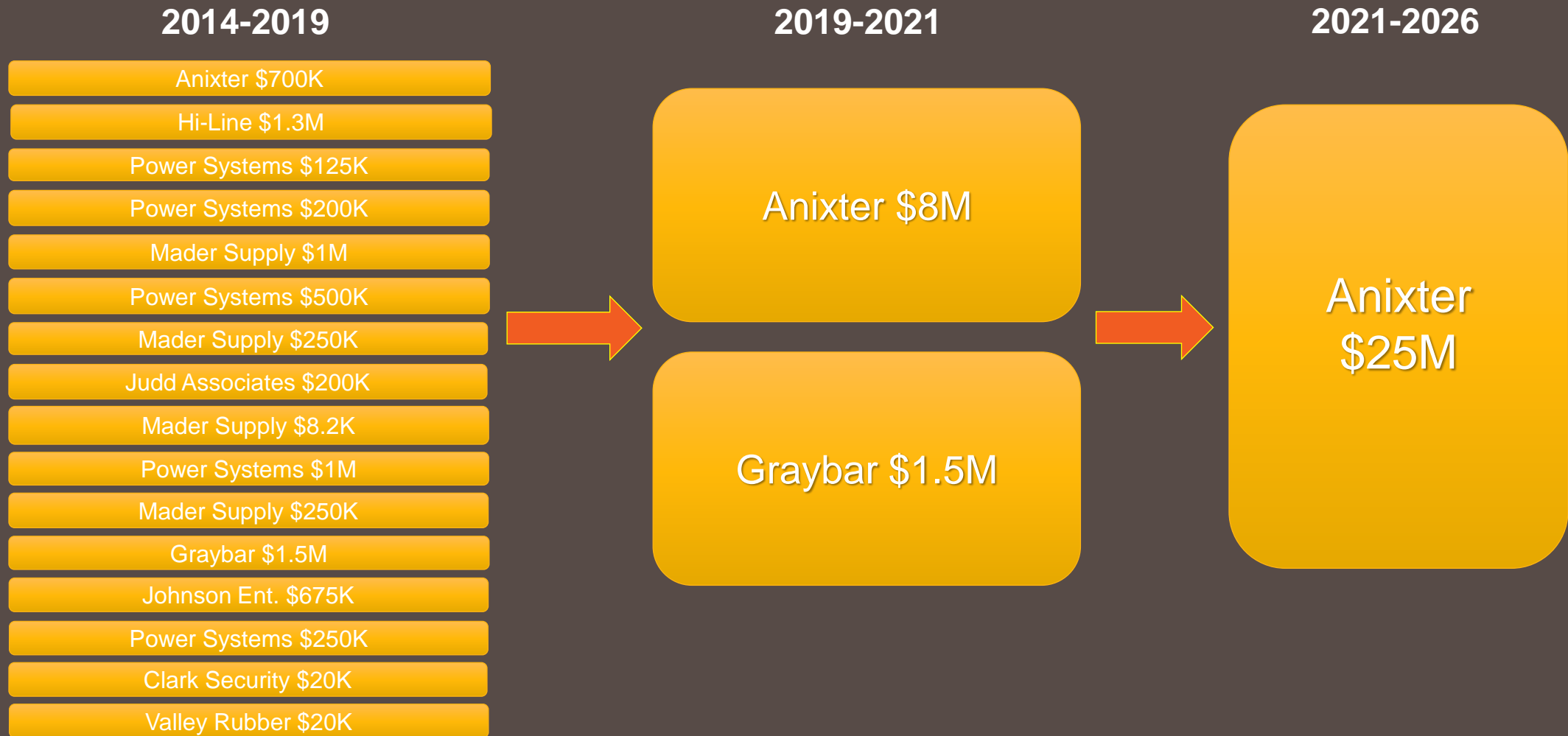
Product Quality

Quarterly Performance Reviews

Environmental Sustainability

Joint Process Improvement

Procurement strategy



Environmental sustainability evaluation

Evaluation questions:

- Please outline your environmental sustainability efforts including your environmental policy, how you measure and manage environmental impacts, and your continuous improvement efforts related to environmental sustainability. List the company's/project's three to five most significant environmental risks, issues or impacts and provide a brief description on how you manage or propose to manage them.
- Describe the best practices and innovative approaches your organization would employ to help reduce the environmental footprint (e.g., greenhouse gas emissions, waste, water, green chemistry, packaging, recycling, etc.) for the products referred to in this RFP.

Anixter Highlights:

Global No-Idling Policy

Full Truckload Shipment Consolidation

EPA-certified SmartWay

Corporate Responsibility Report

Reuse Programs

Solicitation timeline



RFP Released March 2021

Pre-Proposal Meeting,
6 Proposers

4 Proposals
Received

Award summary

RFP # 2833034689

Pole Line Hardware and Electrical Supplies

Responsive Proposals Received	Pass/Fail	SEED Points	Technical Points	Price Points	Total Score	Rank	Proposal Amount	SEED Credit	Evaluated Proposal Amount	Proposed Award Amount
		10	45	45	100					
Anixter Inc.	P	-	39.17	43.24	82.41	1	\$16,605,331.53	-	\$16,605,331.53	\$25,000,000
One Source Distributors	P	-	23.50	45.00	68.50	2	\$15,955,687.01	-	\$15,955,687.01	
Graybar Electric Company	P	-	34.17	32.21	66.38	3	\$22,288,407.90	-	\$22,288,407.90	

Non-responsive Proposals Received

Lekson Inc.

Must bid complete Schedule (Sch. A)