Exhibit to Agenda Item # 1

Authorize the Chief Executive Officer and General Manager to award a contract to Anixter Inc. for pole line hardware and electrical supplies for a five-year term from July 20, 2021, to July 19, 2026, for an amount not-to-exceed $25 million.
Pole line hardware

- Anchor Rods
- Braces
- Brackets
- Clamps
- Clevis
- Connectors
- Dead Ends

- Elbows
- Fuses
- Hardware
- Insulators
- Sleeves
- Wildlife Protectors
- Others

https://www.statelectric.com/resources/hubbell-power-systems-power-distribution
Procurement strategy

Strategic Alliances: A Strategic Alliance is a competitively bid multi-year contract for goods and/or services in which the Supplier and SMUD work collaboratively over the life of the contract to improve quality, and to explore design and process improvements to reduce the cost of production, service delivery, and the total cost of ownership. These benefits are shared both by SMUD and the Supplier.

Benefits Include:
- Unit Price Reduction
- Product Quality
- Quarterly Performance Reviews
- Environmental Sustainability
- Joint Process Improvement
Procurement strategy

2014-2019:
- Anixter $700K
- Hi-Line $1.3M
- Power Systems $125K
- Power Systems $200K
- Mader Supply $1M
- Power Systems $500K
- Mader Supply $250K
- Judd Associates $200K
- Mader Supply $8.2K
- Power Systems $1M
- Mader Supply $250K
- Graybar $1.5M
- Graybar $250K
- Johnson Ent. $675K
- Power Systems $250K
- Clark Security $20K
- Valley Rubber $20K

2019-2021:
- Anixter $8M
- Graybar $1.5M

2021-2026:
- Anixter $25M
Evaluation questions:

• Please outline your environmental sustainability efforts including your environmental policy, how you measure and manage environmental impacts, and your continuous improvement efforts related to environmental sustainability. List the company’s/project’s three to five most significant environmental risks, issues or impacts and provide a brief description on how you manage or propose to manage them.

• Describe the best practices and innovative approaches your organization would employ to help reduce the environmental footprint (e.g., greenhouse gas emissions, waste, water, green chemistry, packaging, recycling, etc.) for the products referred to in this RFP.

Anixter Highlights:

- Global No-Idling Policy
- Full Truckload Shipment Consolidation
- EPA-certified SmartWay
- Corporate Responsibility Report
- Reuse Programs
Solicitation timeline

- RFP Released March 2021
- Pre-Proposal Meeting, 6 Proposers
- 4 Proposals Received
## Award summary

**RFP # 2833034689**

**Pole Line Hardware and Electrical Supplies**

<table>
<thead>
<tr>
<th>Responsive Proposals Received</th>
<th>Pass/Fail</th>
<th>SEED Points</th>
<th>Technical Points</th>
<th>Price Points</th>
<th>Total Score</th>
<th>Rank</th>
<th>Proposal Amount</th>
<th>SEED Credit</th>
<th>Evaluated Proposal Amount</th>
<th>Proposed Award Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Anixter Inc.</td>
<td>P</td>
<td>-</td>
<td>39.17</td>
<td>43.24</td>
<td>82.41</td>
<td>1</td>
<td>$16,605,331.53</td>
<td>-</td>
<td>$16,605,331.53</td>
<td>$25,000,000</td>
</tr>
<tr>
<td>One Source Distributors</td>
<td>P</td>
<td>-</td>
<td>23.50</td>
<td>45.00</td>
<td>68.50</td>
<td>2</td>
<td>$15,955,687.01</td>
<td>-</td>
<td>$15,955,687.01</td>
<td></td>
</tr>
<tr>
<td>Graybar Electric Company</td>
<td>P</td>
<td>-</td>
<td>34.17</td>
<td>32.21</td>
<td>66.38</td>
<td>3</td>
<td>$22,288,407.90</td>
<td>-</td>
<td>$22,288,407.90</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Non-responsive Proposals Received</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lekson Inc.</td>
</tr>
</tbody>
</table>