

# Exhibit to Agenda Item #9

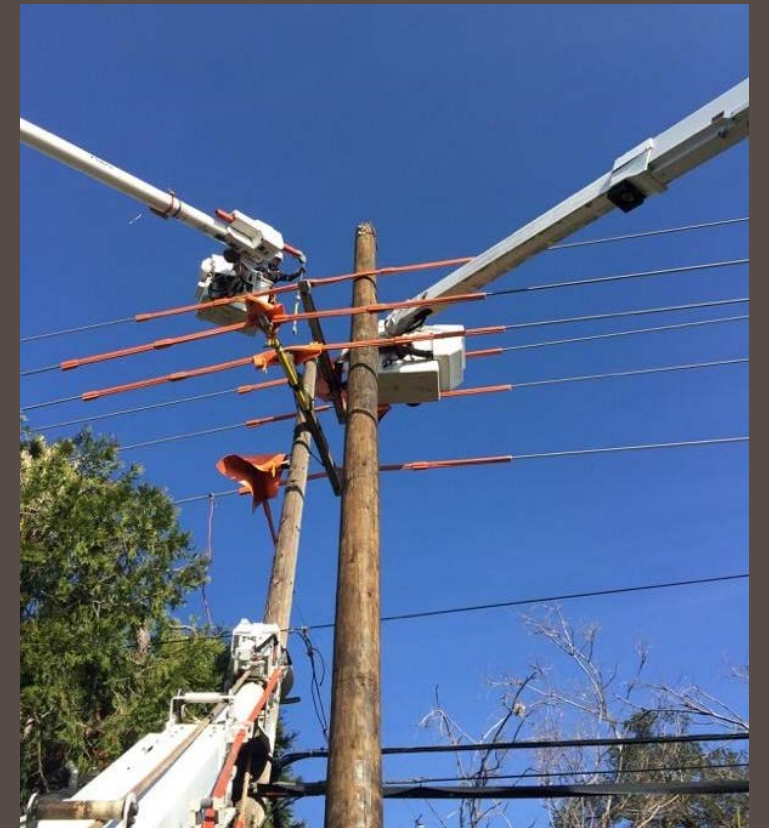
Authorize the Chief Executive Officer and General Manager to award a contract to Power Contracting, LLC for Pole Replacement and Other Line Work for a period of two years from June 22, 2020, to June 21, 2022, with two optional one-year extensions, for a total aggregate amount not-to-exceed \$46,839,355.

Board of Directors Meeting

Thursday, June 18, 2020, scheduled to begin at 5:30 p.m.

# Pole replacement category

- Critical construction category for Line Assets
- In 2020, ~1,200 pole replacements planned
- \$15M budgeted annually for pole replacement





# Pole replacement





# Pole replacement



# Procurement strategy

- Proposals were solicited through a RFP process to allow SMUD to award a best value contract.
- Themes evaluated
  - SEED Participation
  - Environmental sustainability
  - Company experience
  - Project personnel and resources
  - Customer relations approach
  - Project execution
  - Safety
  - Commercial and contract terms



# Award outcome

RFP NO. 200009.JM

## POLE REPLACEMENT & LINE WORK

Responsive Proposals Received	Pass/Fail	SEED Points	Technical Points	Price Points	Total Score	Rank	Proposal Amount	SEED Credit	Evaluated Proposal Amount	Proposed Award Amount
		10	30	60	100					
Power Contracting, LLC	Passed	2.13	28.88	60.00	91.01	1	\$46,839,354	\$99,768	\$46,739,586	\$46,839,355*
Underground Electric Construction	Passed	10.00	27.13	53.53	90.65	2	\$52,643,343	\$250,000	\$52,393,343	
Hot Line Construction, Inc.	Passed	3.50	29.00	56.18	88.68	3	\$50,096,255	\$175,337	\$49,920,918	
Diversified Utility Services, Inc.	Passed	4.06	22.81	55.36	82.23	4	\$50,863,266	\$206,505	\$50,656,761	
Summit Line Construction	Passed	3.50	24.00	45.20	72.70	5	\$62,265,884	\$217,931	\$62,047,953	
Asplundh Construction, LLC	Passed	3.50	22.63	41.52	67.64	6	\$67,783,684	\$237,243	\$67,546,441	
PAR Electrical Contractors, Inc.	Passed	0.35	24.13	40.84	65.32	7	\$68,683,762	\$24,039	\$68,659,723	
Edison Power Constructors, Inc.	Passed	-	20.00	43.98	63.98	8	\$63,767,201		\$63,767,201	
Cupertino Electric, Inc.	Passed	0.83	29.00	32.85	62.68	9	\$85,447,922	\$70,922	\$85,377,001	
Wilson Utility Construction Co	Passed	3.11	19.50	34.96	57.56	10	\$80,469,178	\$249,857	\$80,219,321	
International Line Builders, Inc.	Passed	-	24.63	31.79	56.42	11	\$88,207,108		\$88,207,108	
Sturgeon Electric California, LLC	Passed	1.57	27.63	26.90	56.10	12	\$104,410,937	\$163,925	\$104,247,012	

\* Aggregate of all tasks issued

# Requested action

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