

# Exhibit to Agenda Item # 2

Approve an increase in the aggregate not-to-exceed amount for Contract No. 4600001356 with **Diversified Utility Services, Inc. (Diversified)** and Contract No. 4600001355 with **Hot Line Construction, Inc. (Hot Line)** by \$5 million, from \$8 million to \$13 million.

Board Finance & Audit Committee and Special SMUD Board of Directors Meeting  
Tuesday, December 8, 2020, scheduled to begin at 5:30 p.m.

Virtual Meeting (online)

# Requested Action

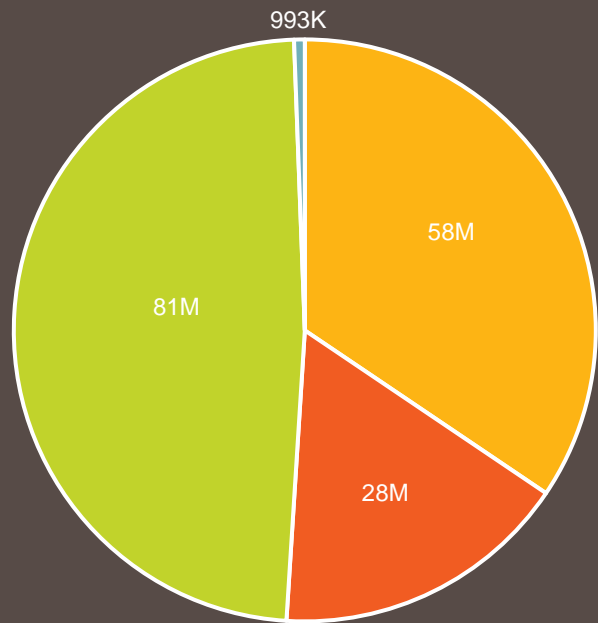
Authorize the Chief Executive Officer and General Manager to approve an increase in the aggregate not-to-exceed amount for Contract No. 4600001356 with DIVERSIFIED UTILITY SERVICES, INC. (DIVERSIFIED) and Contract No. 4600001355 with HOT LINE CONSTRUCTION, INC. (HOT LINE) by \$5,000,000, from \$8,000,000 to \$13,000,000.

# Work Drivers \ Categories

- Commercial Project Volume
- Large Local Agency Projects
- Wildfire \ Avian Mitigation Projects
- Subdivision Volume
- Ageing Infrastructure

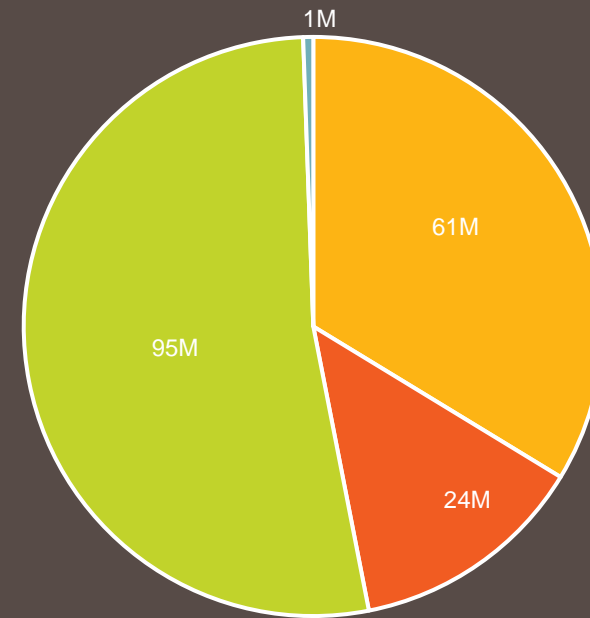
# 2021 Work Volume (Outside Services)

2020 Forecasted Spend



LABOR MATERIALS OUTSIDE SERVICES OTHER

2021 Annual Plan



LABOR MATERIALS OUTSIDE SERVICES OTHER

# Sample Project: (69kV Double Circuit)



# Initial Procurement Strategy

- Proposals were solicited by an RFP to allow SMUD to award contracts on a best value basis.
- Themes evaluated
  - SEED Participation
  - Environmental Sustainability
  - Proposer's Company Experience
  - Experience and Qualifications of Key Project Personnel
  - Technical Approach
  - Customer Relations Approach
  - Proposer's Safety
  - Commercial Terms (Price) and Compliance with SMUD's Contractual Terms

# Requested Action

Authorize the Chief Executive Officer and General Manager to approve an increase in the aggregate not-to-exceed amount for Contract No. 4600001356 with DIVERSIFIED UTILITY SERVICES, INC. (DIVERSIFIED) and Contract No. 4600001355 with HOT LINE CONSTRUCTION, INC. (HOT LINE) by \$5,000,000, from \$8,000,000 to \$13,000,000.