

Exhibit to Agenda Item # 1

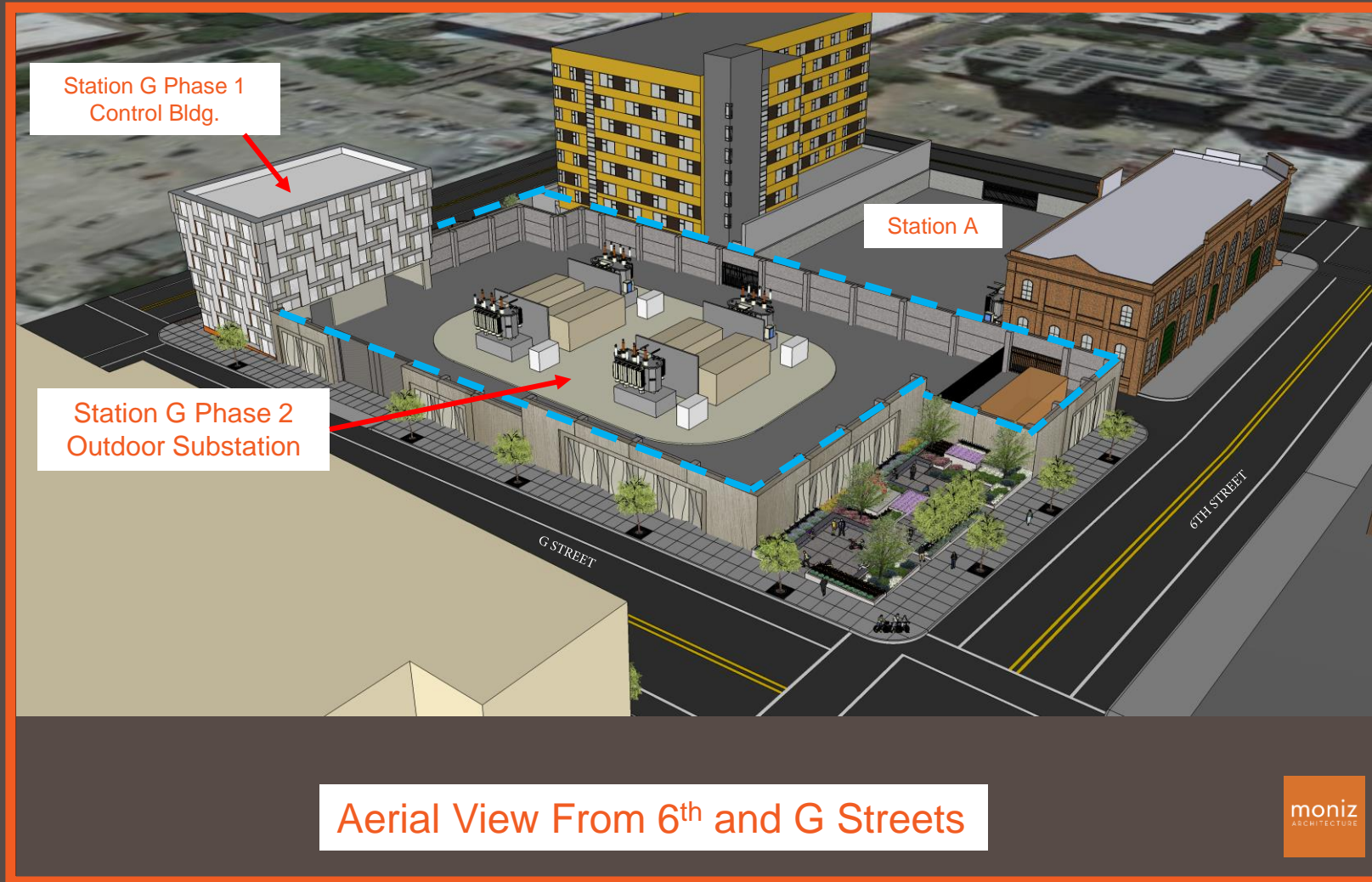
Approve Contract Change No. 4 to Contract No. 4500121595 with **Roebbelen Contracting, Inc.**, to increase the contract amount by \$16,370,620 from \$17,468,503 to \$33,839,123 to construct the **Station G Substation**.

Board Finance & Audit Committee and Special SMUD Board of Directors Meeting
Wednesday, August 19, 2020, scheduled to begin at 5:30 p.m.

Requested Action

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Station G



Station G – Procurement Process

Phase 1: Control Building

Phase 2: Adjoining Substation



Received Two Proposals

- Thompson Builders
- Roebbelen Contracting Inc.

Held meetings with both proposers

- Reviewed proposal to Identify areas for Value Engineering and negotiation
- Roebbelen clearly ranked No. 1

Updated RFP

- Issued Final Design Plans and Specifications
- Value Engineering
- Received Best and Final Offer from Roebbelen

Awarded Contract Services to Roebbelen

- Construction Submittals
- Value Engineering for remainder of the substation

Board of Directors approved Contract Change Order No.2 to add Station G Control Building (\$17,305,972)

Extensive Review of Roebbelen proposal for Adjoining Substation civil construction and Value Engineering

Requesting Approval for Contract Change No. 4 For The Adjoining Substation civil construction (\$16,370,621)

Station G – Proposal For Phase 2

When considering the proposal to award Phase 2 work to Roebbelen, SMUD staff reviewed the following:

- Will SMUD receive the Best Value from the proposed Contract Change?
- If a separate RFP for Phase 2 were issued, what would likely be the outcome?

Station G – Proposal For Phase 2

Will SMUD receive the Best Value from the proposed Contract Change?

Value of Contract Change No. 4 Proposal

- Extensive Review of Plans and Specifications and Roebbelen Bid Proposal
- Value Engineering: \$621,911
- SEED: Phase1 Work 19.1%, Phase 2 Work 8.7% (Total 13.99%)

Additional Savings: ~\$650,000

- Reduction in contractor mobilization costs, \$200K
- SMUD administrative costs, \$300K
- Expected 2020-2022 Labor escalation cost, \$150K
- Schedule Savings of approximately one year

Station G – Proposal For Phase 2

If a separate RFP for Phase 2 were issued, what would likely be the outcome?

- SMUD's most recent experience with Specialty Contractor Request for Proposals
- Current Specialty Contractor Market indicators

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