

Exhibit to Agenda Item #15

Provide the Board with the Quarterly Procurement Report for Second Quarter 2020.

Board of Directors Meeting

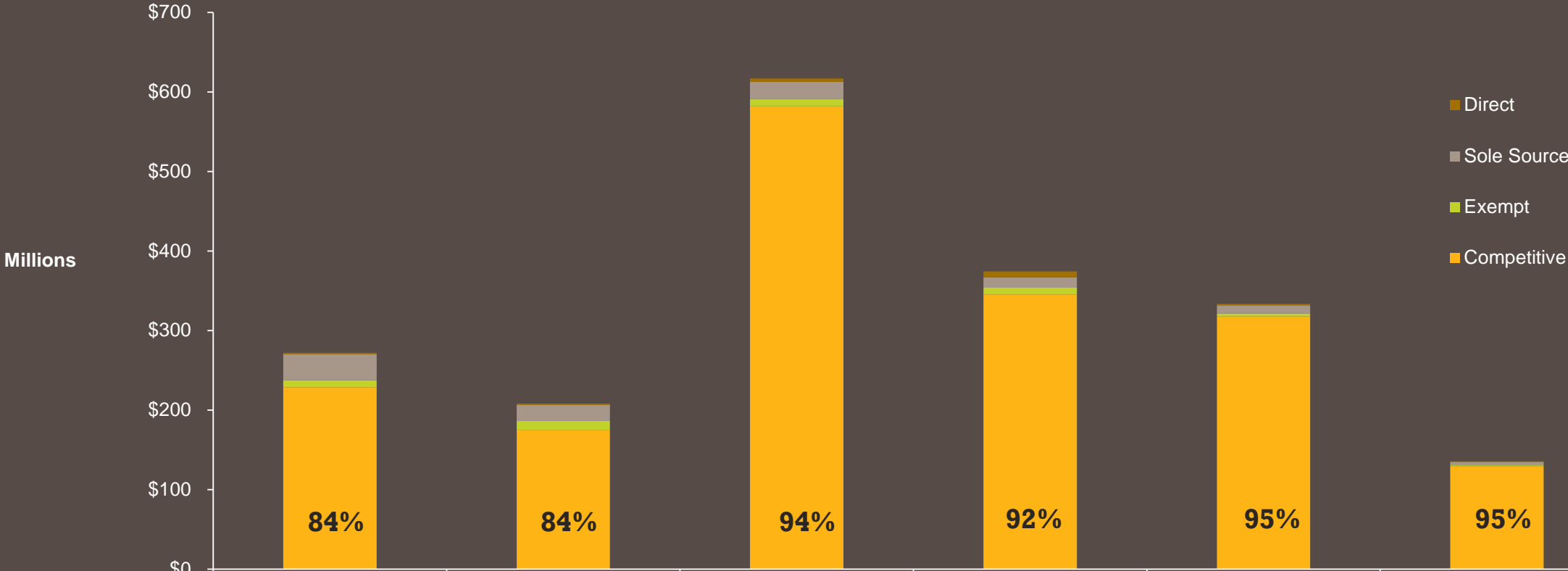
Thursday, August 20, 2020, scheduled to begin at 5:30 p.m.

Virtual Meeting (online)

Compliance BL-8



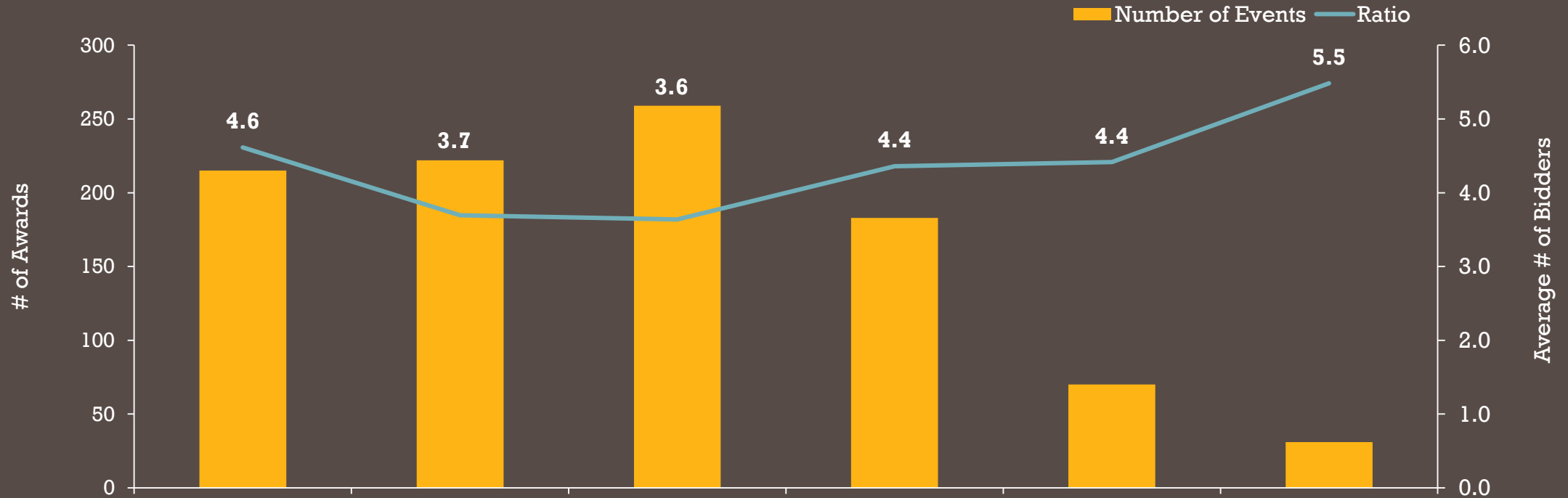
Competition Contract Awards



	2016	2017	2018	2019	2020	2020 Q2
Total Awarded	\$271.9M	\$208.1M	\$617M	\$374M	\$333.4M	\$135.6M
Competitively Awarded	\$228.9M	\$175.3M	\$582M	\$345.3M	\$317.8M	\$129.2M
Exempt	\$8.6M	\$10.9M	\$9.3M	\$8.3M	\$3.4M	\$1.3M
Sole Source	\$32.7M	\$20.1M	\$21.7M	\$13.2M	\$10.5M	\$4.4M
Direct Procurement	\$1.7M	\$1.8M	\$4M	\$7.2M	\$1.7M	\$691K

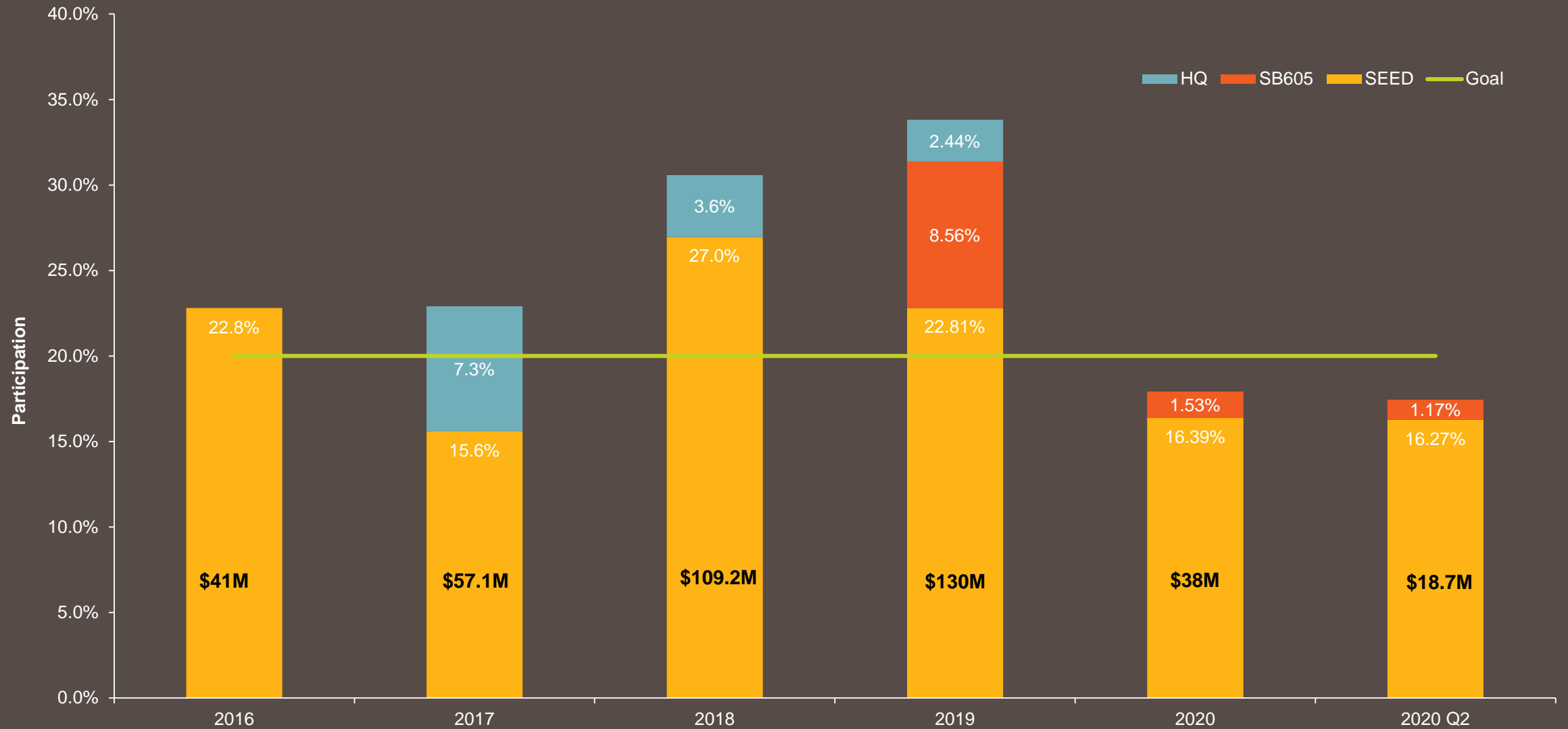


Inclusiveness Bidders/Event

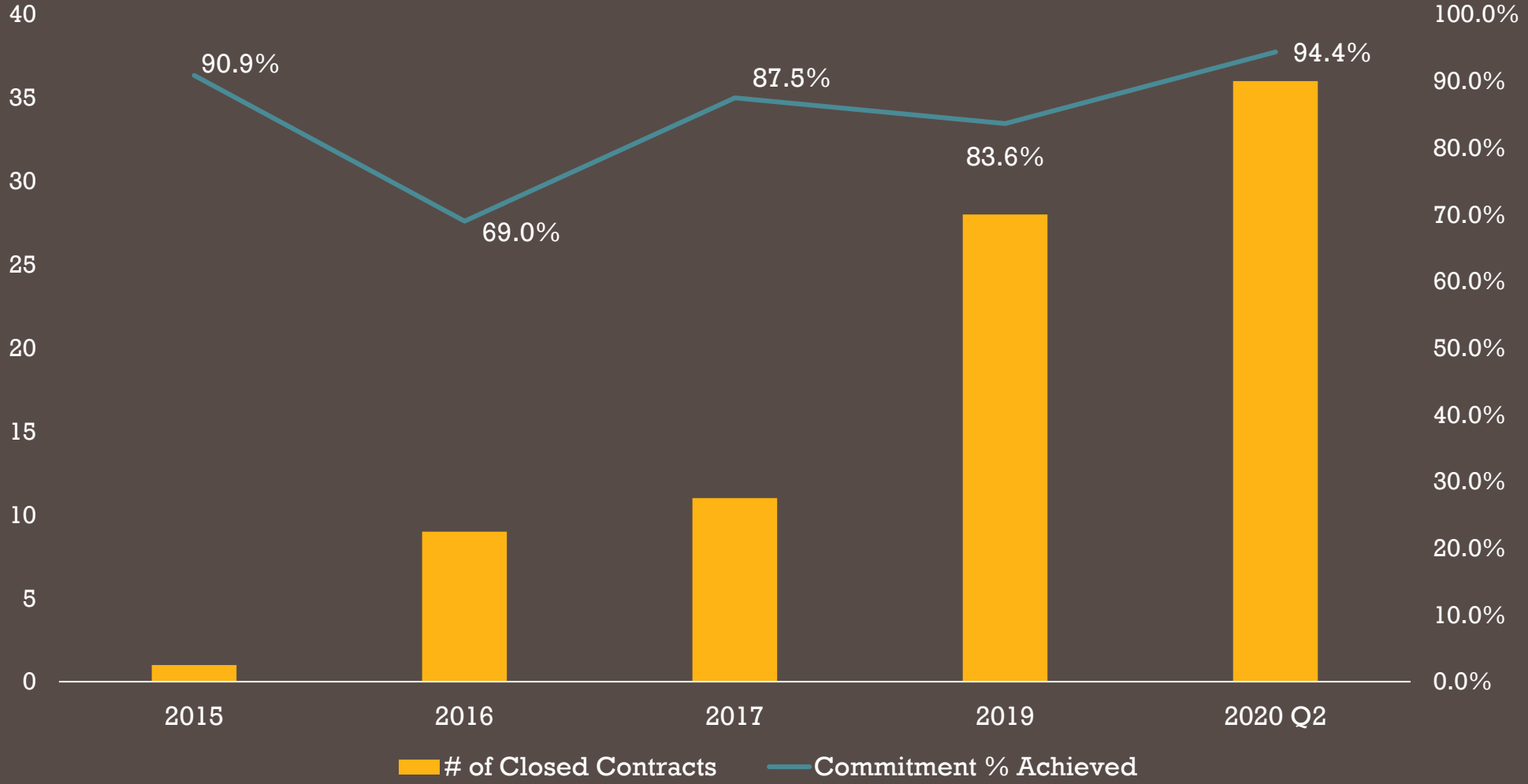


	2016	2017	2018	2019	2020	2020 Q2
Number of Bidders	992	820	942	798	309	170
Number of Events	215	222	259	183	70	31
Events with ≥ 3 Bidders	138	135	139	123	43	25
% of Events with ≥ 3 (count)	64%	61%	54%	67%	61%	81%

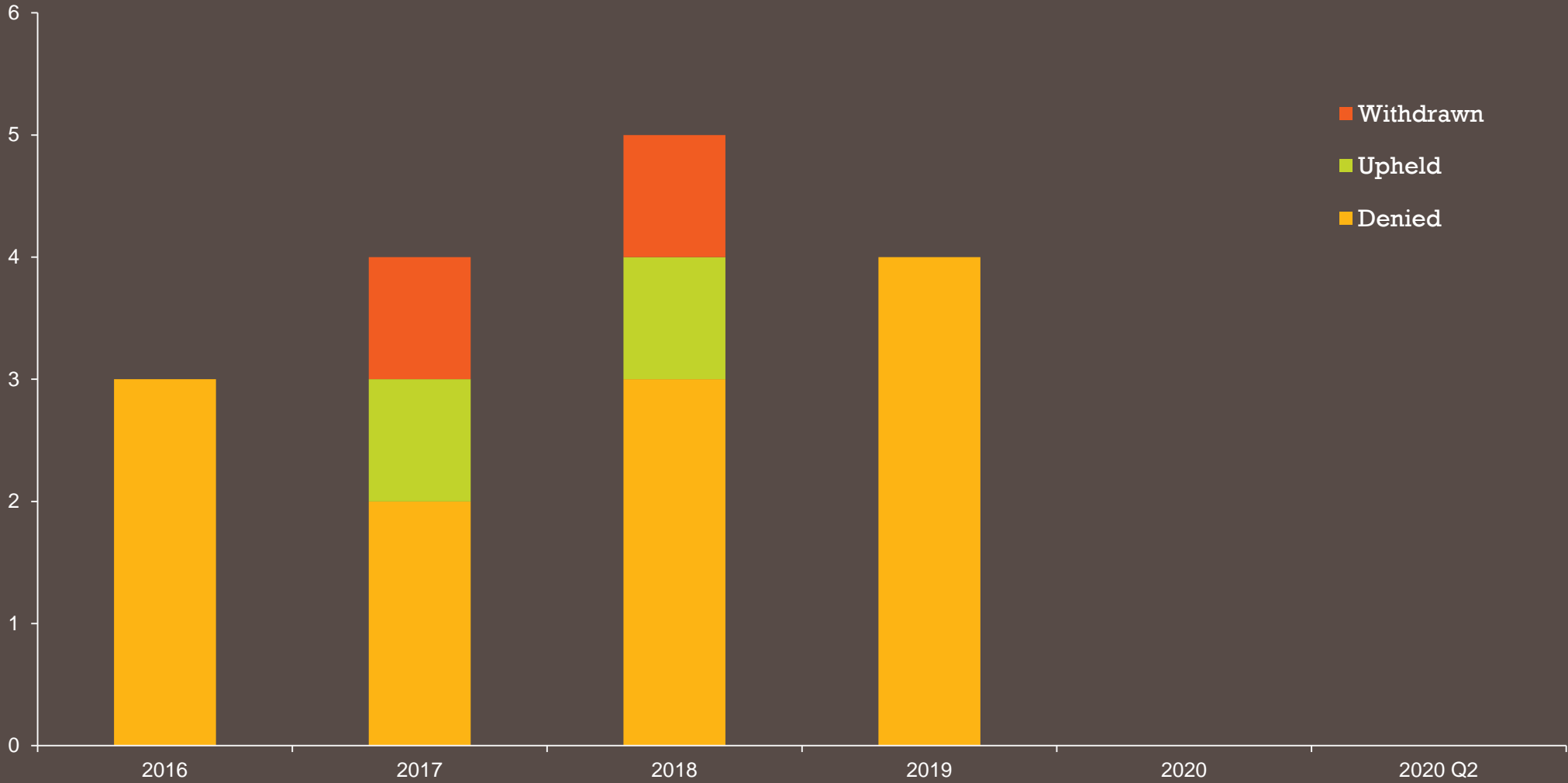
Economic Development SEED Participation



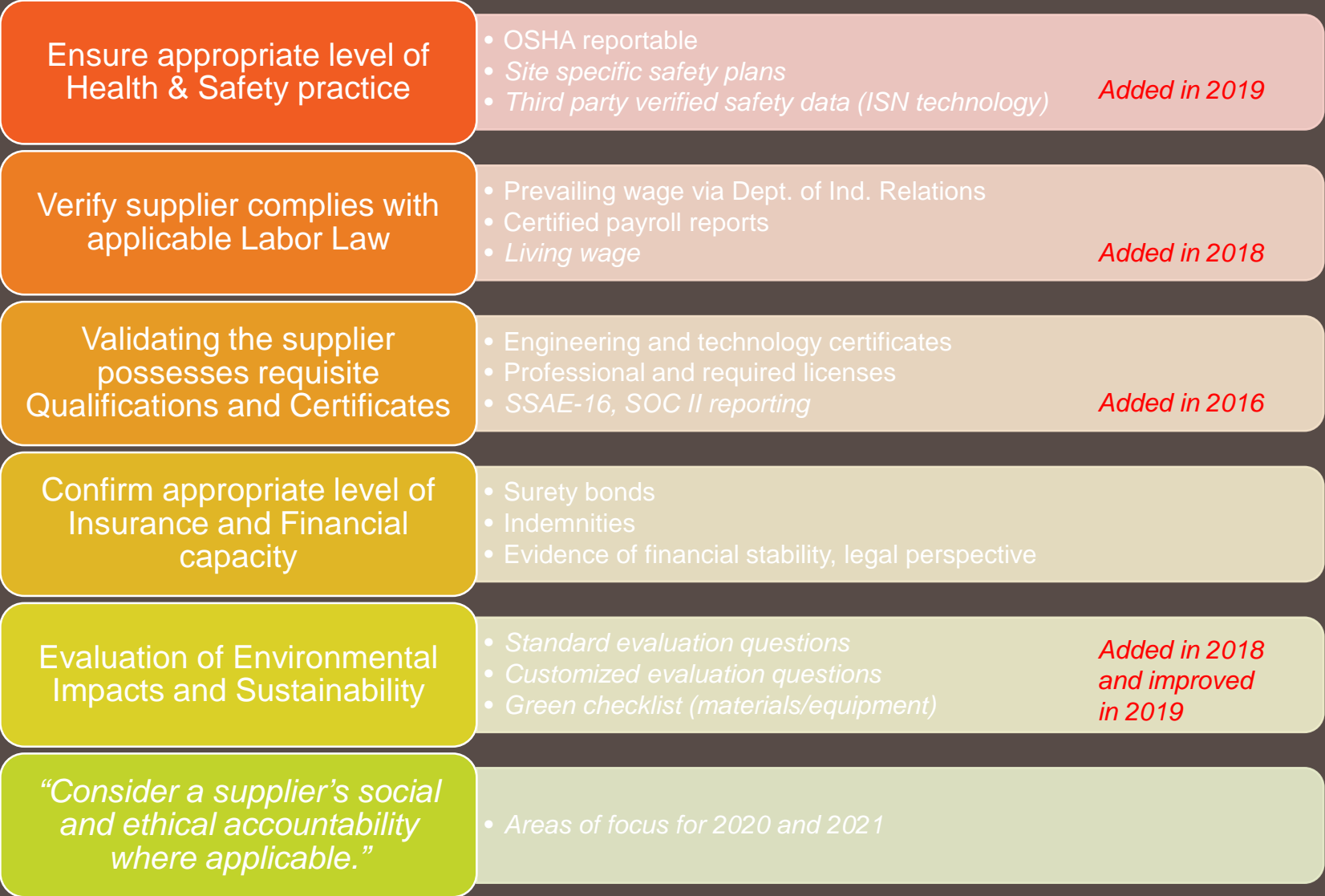
Economic Development SEED Compliance



Protests Solicitations



Responsible Bidder Process Outline



Responsible Bidder Developing Best Practice

Research to date:

- Surveyed peer utilities
- Responsible bidder evaluation is a current topic at most, many are working to develop best practice
- The focus is primarily on financial, legal, safety, and environmental factors
- SMUD is ahead of the curve for environmental purchasing and safety evaluations compared to many peers
- Other areas of accountability (social for example) do not have “best practice” clearly identified

Next steps:

- Complete more analysis on what utilities and large organizations are doing to measure responsible suppliers through the procurement process.

