

Exhibit to Agenda Item #6

Board Finance & Audit Committee Meeting and Special SMUD Board of Directors' Meeting

Tuesday, June 18, 2019, scheduled to begin at 5:30 p.m.

Customer Service Center, Rubicon Room

Compliance BL-8

Competition

Direct Procurement

Sole Source Procurement

Inclusiveness

Economic Development

Environmental Procurement

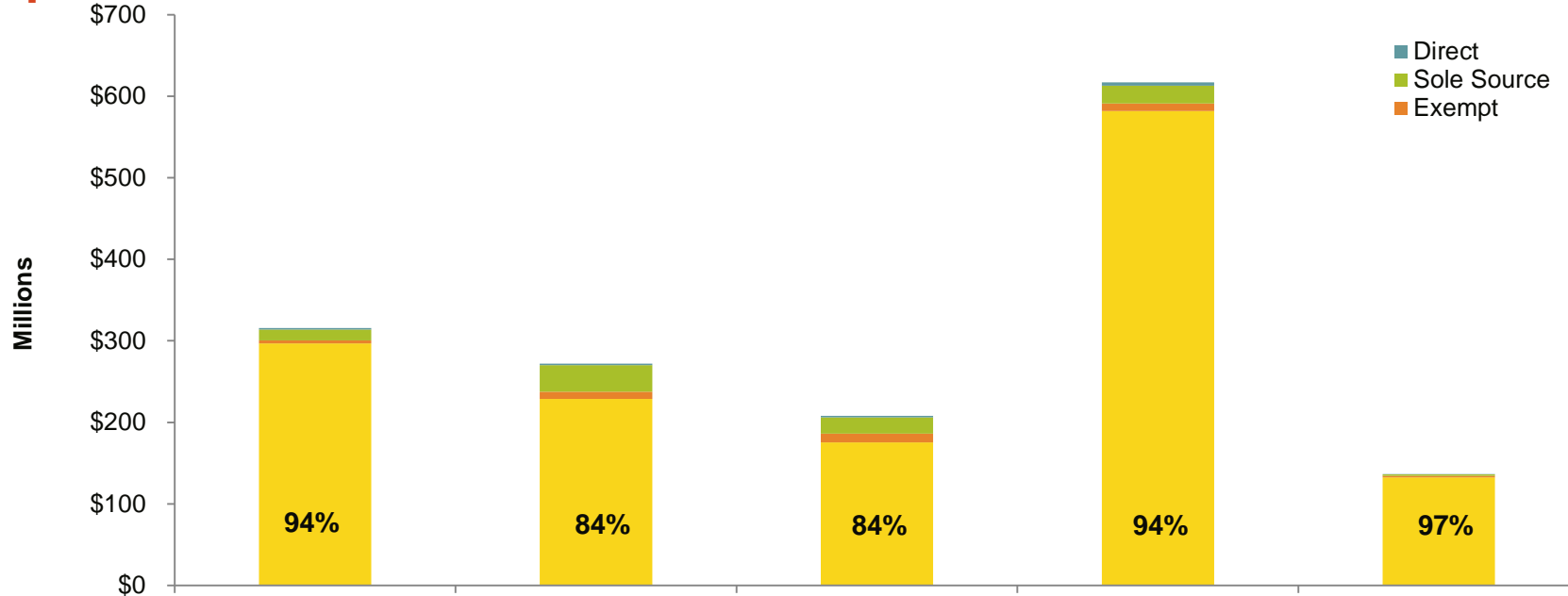
Responsible Bidder

Best Value Procurement

Strategic Alliances

Protest Policy

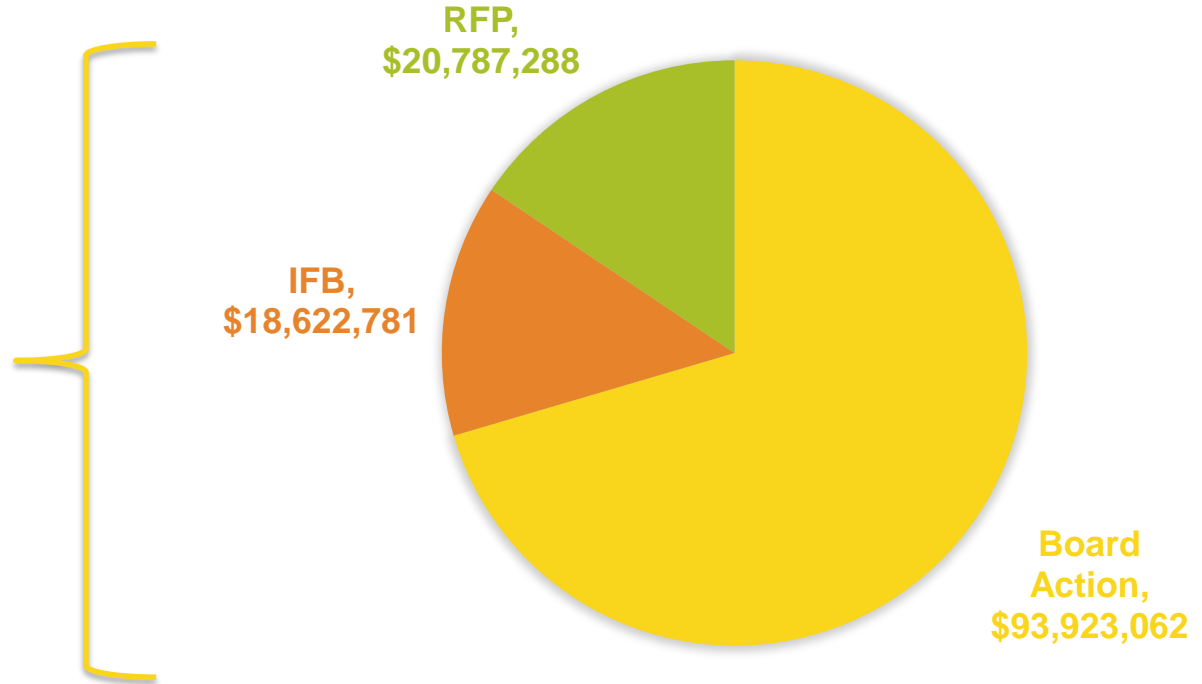
Competition Contract Awards



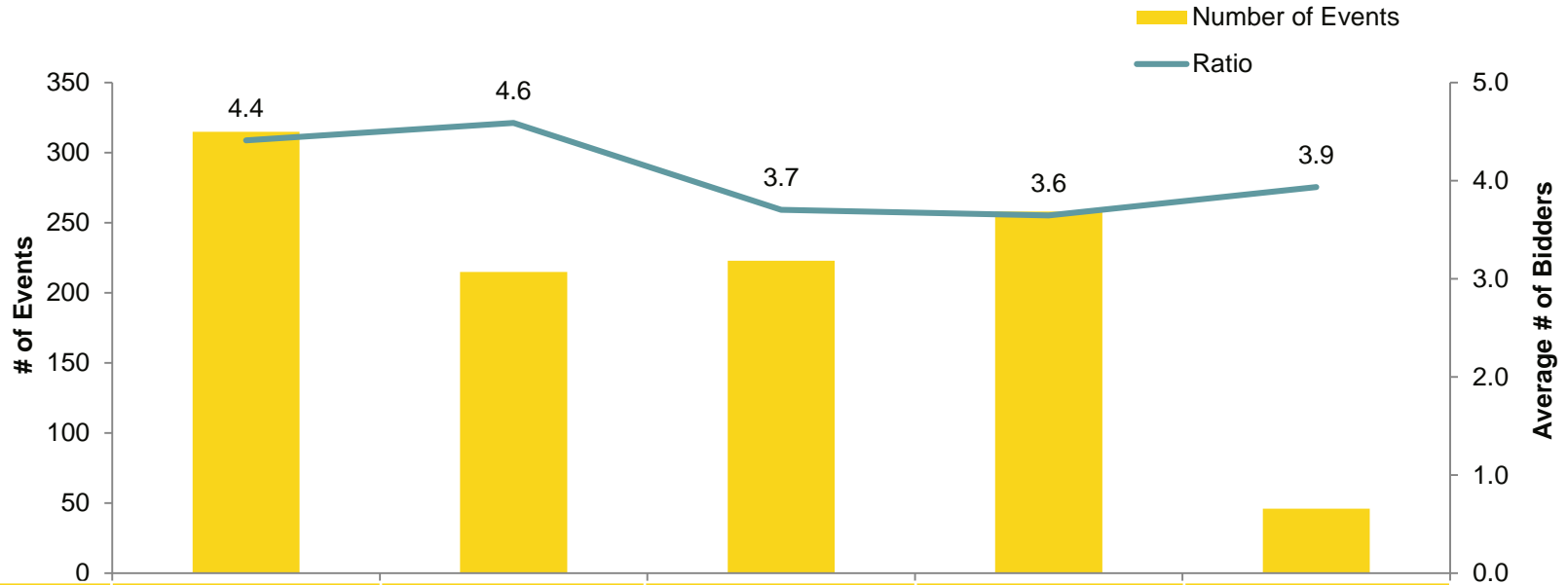
	2015	2016	2017	2018	Q1 2019
Total Awarded	\$315.7M	\$271.9M	\$208.1M	\$617M	\$137.3M
Competitively Awarded	\$296.9M	\$228.9M	\$175.3M	\$582M	\$133.3M
Exempt	\$3.7M	\$8.6M	\$10.9M	\$9.3M	\$2.1M
Sole Source	\$13.4M	\$32.7M	\$20.1M	\$21.7M	\$1.7M
Direct Procurement	\$1.7M	\$1.7M	\$1.8M	\$4M	\$134.6K

Competition Competitively Awarded Examples

**\$133M
Competitively
Awarded**

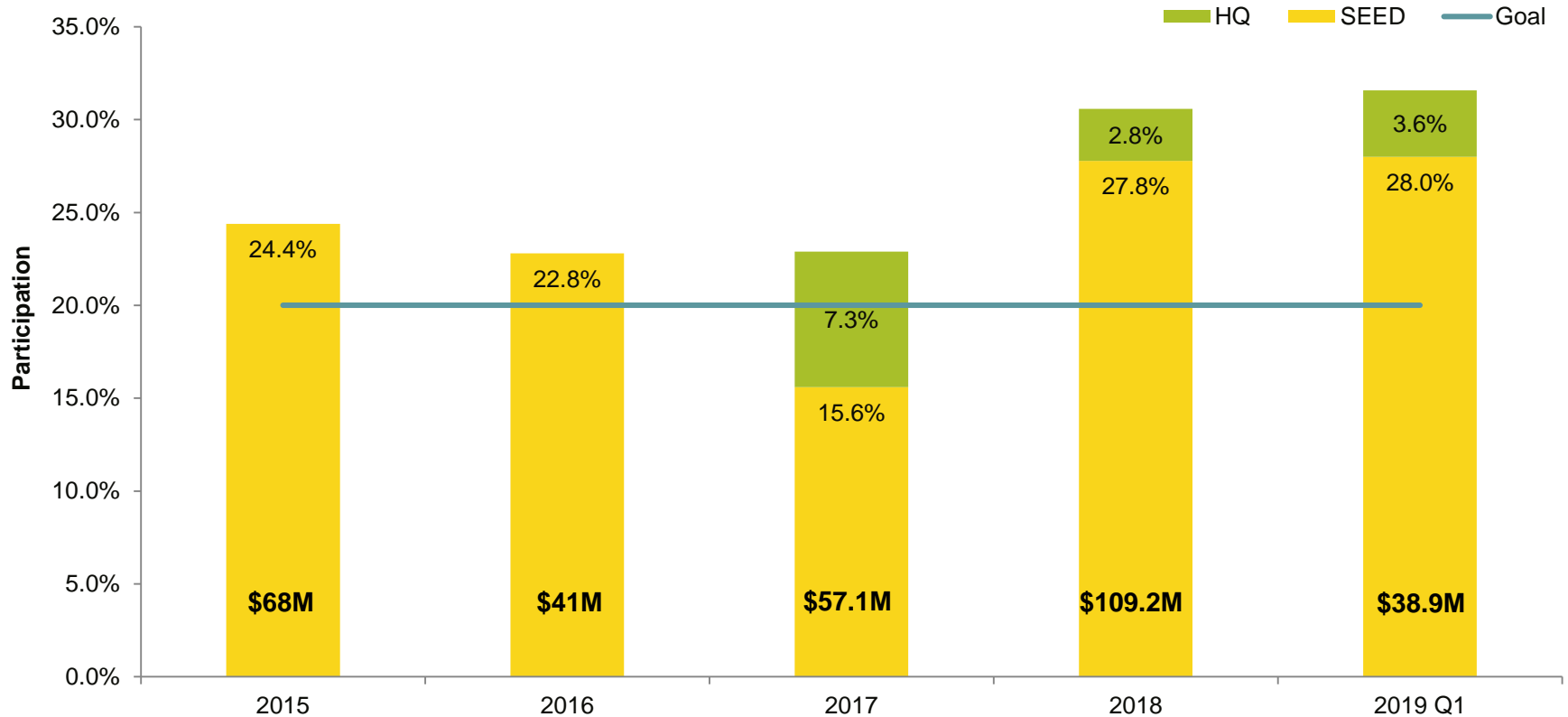


Inclusiveness Bidders/Event



	2015	2016	2017	2018	2019 Q1
Number of Bidders	1,390	987	826	940	181
Number of Events	315	215	223	258	46
Events with ≥ 3 Bidders	213	137	136	139	31
% of Events with ≥ 3 (count)	68%	64%	61%	54%	67%

Economic Development SEED Participation



Economic Development SEED Compliance

Completed Contracts

Contract		Description	Planned Amount	Actual Amount	Performance
#1.	Prime	US IT Solutions	\$2,000,000	\$0	<i>Not Favorable</i>
	SEED Sub	Kristine Smith Comm.	\$400,000	\$0	
	Scope	Temp Employee Services	20.00%	0.00%	<i>-20.00%</i>
#2.	Prime	Bayview	\$11,490,098	\$11,450,044	<i>Excellent</i>
	SEED Sub	Placer Electric	\$117,199	\$114,975	
		Global Lab/Cal Labs	\$19,533	\$20,910	
		Ranker AMG	\$1,161,649	\$1,216,824	
	Scope	All Cal Services	\$27,576	\$27,323	
Scope	HQ Demolition and Abatement	12.00%	12.05%	<i>+0.05%</i>	
#3.	Prime	Deloitte	\$3,178,142	\$3,169,500	<i>Excellent</i>
	SEED Sub	Insyn Consulting	\$486,256	\$552,315	
	Scope	Web Development Professional Services	15.00%	17.43%	<i>+2.43%</i>

To date, we have closed 18 contracts, total SEED commitment achieved is 75%

Economic Development SEED Compliance (continued)

Completed Contracts

Contract		Description	Planned Amount	Actual Amount	Performance
#4.	Prime	Syblon Reid	\$1,555,000	\$1,554,952	<i>Excellent</i>
	SEED Sub	River City Painting	\$544,250	\$648,258	
	Scope	UARP Jones Fork PH Re-Seal	35.00%	41.69%	+6.69%
#5.	Prime	Soltech Apps Inc.	\$90,000	\$77,280	<i>Good</i>
	SEED Sub	Wizgram Corporation	\$18,000	\$15,456	
	Scope	SAP Functional Analyst & Basis/Security	20.00%	20.00%	0.00%
#6.	Prime	MP Nexlevel	\$3,999,000	\$3,179,260	<i>Not Favorable</i>
	SEED Sub	Blackstone Ventures	\$775,806	\$28,914	
		GR Trucking	\$199,950	\$0	
Scope	Backhoe/Bore Contract	24.00%	0.91%	-23.09%	
#7.	Prime	ACCO Engineering Systems	\$931,884	\$914,336	<i>Good</i>
	SEED Sub	B&M Builders	\$55,371	\$39,984	
	Scope	HVAC, Evap Cooler Replacement	6.00%	4.37%	-1.63%

To date, we have closed 18 contracts, total SEED commitment achieved is 75%

Environmental Procurement Update

Compliance Certificate

- Within the last three years, has your company ever been cited for a violation of any Federal, state, regional or local OSHA or environmental laws, rules, regulations or ordinances?

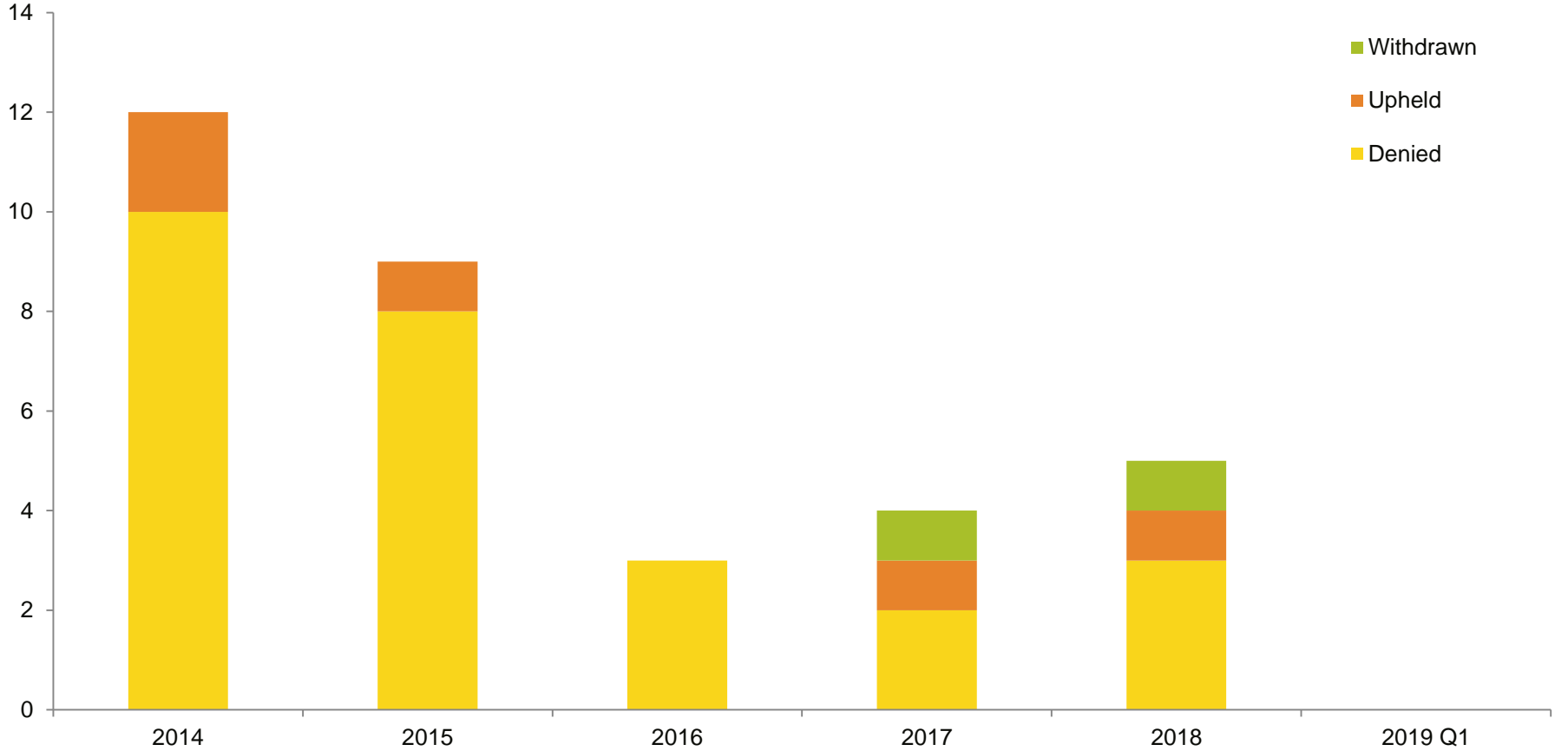
Evaluation Questions

- List the 3-5 most significant environmental risks, issues or impacts and provide a description how you propose to manage
- Describe best practice and innovative approach your organization employs to reduce the environmental footprint

Recent Activity

- 100% of Requests for Proposals include Environmental Procurement evaluation questions

Protests



June 18, 2019

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Board Finance & Audit Committee Meeting and
Special SMUD Board of Directors' Meeting



Supporting Information

Powering forward. Together.



SOLE SOURCE

Only Known Source			
INDEX	Vendor Name	Description	Amount
1	COOPER POWER SYSTEMS	NTWK - DCONN SW UNIV TERM SM RICHARDS	\$1,000,000
2	PENDULUM DEPARTMENT CARE SOLUTIONS	CHILD CARE CENTER CONSULTING	\$200,000
3	AWS TRUEPOWER, LLC	Advanced Solar Forecasting Services	\$170,400
4	CENTER FOR SUSTAINABLE ENERGY	CALeVIP Partnership	\$100,000
5	ENTRUST DATACARD	Entrust Renewal - 3yr	\$74,974

\$1,545,374

Software / Maintenance			
INDEX	Vendor Name	Description	Amount
6	LOGICAL LABS, LLC	Clearline Subscriptions	\$ 34,200
7	ABB ENTERPRISE SOFTWARE INC.	SS- ABB- Purch Velocity Suite	\$ 30,000

\$ 64,200

Original Equipment Manufacturer			
INDEX	Vendor Name	Description	Amount
8	AGILE ACCESS CONTROL, INC.	Fleet Commander Annual M&S	\$71,765

\$71,765

Sole Source Procurement

\$1,681,339

DIRECT PROCUREMENT

Miscellaneous			
INDEX	Vendor Name	Description	Amount
9	PAIRPOINT GROUP, INC.	Consulting services	\$50,000
10	SOLUTIONS SIMPLIFIED	A10 Thunder 3430S Device	\$41,774
11	NORTH AMERICAN WEATHER CONSULTANTS,	Weather forecasting services	\$21,492

Direct Procurement **\$113,266**

