

# Exhibit to Agenda Item #1

Board Finance & Audit Committee Meeting and Special SMUD  
Board of Directors Meeting

Tuesday, August 13, 2019 scheduled to begin at 5:30 p.m.

Customer Service Center, Rubicon Room

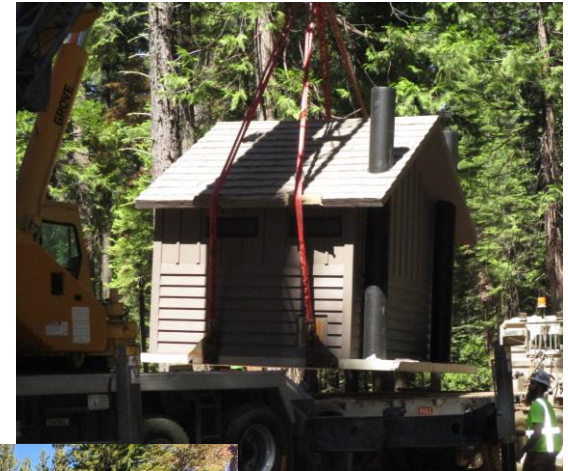
# Requested action

Authorize the CEO and General Manager to award three (3) contracts to; Clark Bros. Inc., Doug Veerkamp General Engineering Inc., and Syblon Reid for a total aggregate amount of \$15,000,000 for Construction Services in Support of Specific Recreation Measures, Heavy Maintenance, and Transportation Measures under Hydro License Compliance for the Upper American River Project (UARP) for a three (3) year period with a SMUD option to extend for three (3) additional years.

# Project background

SMUD has requirements for completing various civil construction projects under the new License for the Upper American River Project including:

- Specific Recreation Measures
- Heavy Maintenance
- Non-specific Transportation Measures
- General Civil Projects



# Scope of proposed contract

Recreation Facilities Measures	2019	2020	2021	2022	2023	2024	2025
Construct Toilets at Buck Island North Shoreline		X					
Implement Slab Creek Reservoir Access Project	X						
Develop Slab Run Take-out		X					
Brush Creek Reservoir Boat Launch Development		X					
Upgrade Loon Lake Boat Launch Day Use Area, Chalet, & Trailhead			X				
Upgrade Sunset Boat Launch Day Use Area, Fashoda CG and Day Use Area					X		
Upgrade Jones Fork Trailhead Parking, UV Mtn Bike, Ice House Mtn Bike, and Interconnection Trails					X	X	
Improve Junction Reservoir Boat Launch & SF Silver WWB Take-Out						X	
Upgrade Pleasant Campground (boat-in)						X	
Upgrade Airport Flat Campground						X	
Construct Highland Point and Upper SF Silver Cr - Ice House DU Areas							X
<b>Annual Heavy Maintenance</b>	X	X	X	X	X	X	X
<b>Additional Civil Work</b>	X	X	X	X	X	X	X

# Procurement strategy

- Request for proposal (RFP) to ensure best value
- Complex construction and environmental scope
- Focused on contractor and key personnel
- Ensured adequate proposer planning
- Process emphasized importance of schedule
- Cost plus profit, overhead, and contingency

RFP Evaluation	100%
SEED	10%
Proposer Experience	15%
Similar Project Experience	10%
Key Personnel Experience	20%
Safety and Environmental	5%
Commercial Terms	40%

# Award outcome

RFP NO. 190103.DM										
Upper American River Project License T&M Construction Contract										
Responsive Proposals Received	Pass/Fail	SEED Points	Technical Points	Price Points	Total Score	Rank	Proposal Amount	SEED Credit	Evaluated Proposal Amount	Proposed Award Amount
		10	50	40	100					
Clark Bros., Inc.	N/A	10.00	35.42	40.00	85.42	1	\$7,847,145	\$250,000	\$7,597,145	\$15,000,000 Aggregate of all Task Authorizations
Doug Veerkamp	N/A	10.00	47.00	25.51	82.51	2	\$12,162,370	\$250,000	\$11,912,370	
Syblon Reid	N/A	10.00	40.75	26.28	77.03	3	\$11,815,226	\$250,000	\$11,565,226	
K.W. Emerson, Inc.	N/A	3.00	30.42	36.50	69.92	4	\$8,350,160	\$25,050	\$8,325,109	
Sierra Mountain	N/A	10.00	15.25	34.04	59.29	5	\$9,177,018	\$250,000	\$8,927,018	

- Eleven companies attended the pre-proposal conference
- Five proposals were received
- All received proposals were responsive

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