## 5 YEAR SUMMARY (Unaudited)

Customer contracts at year-end 649,557 644,723 640,712 635,137 628,9   kWh Sales (thousands) Sales to customers - Kither 4,749,079 4,906,566 4,493,548 4,515,031 4,957,22   Commercial, industrial & other 5,703,947 5,508,710 5,672,690 5,718,480 5,819,13	952
Sales to customers -   4,749,079   4,906,566   4,493,548   4,515,031   4,957,2	
Residential   4,749,079   4,906,566   4,493,548   4,515,031   4,957,2	
Commercial, industrial & other 5,703,947 5,508,710 5,672,690 5,718,480 5,819,1	
Subtotal   10,453,026   10,415,276   10,166,238   10,233,511   10,776,33	
Sales of surplus power   2,774,907   2,259,991   1,878,205   1,516,289   1,788,7	
Total <u>13,227,933</u> <u>12,675,267</u> <u>12,044,443</u> <u>11,749,800</u> <u>12,565,0</u>	069
Revenues (thousands of dollars)	
Sales to customers -	
Residential \$ 721,228 \$ 710,912 \$ 666,477 \$ 642,789 \$ 689,8	806
Commercial, industrial & other 815,342 750,988 757,322 760,565 771,7	763
Subtotal 1,536,570 1,461,900 1,423,799 1,403,354 1,461,5	569
Sales of surplus power113,91766,80744,51859,59959,7	787
Sales of surplus gas   134,084   68,716   101,397   93,194   84,7	751
Total (ii) \$ 1,784,571 \$ 1,597,423 \$ 1,569,714 \$ 1,556,147 \$ 1,606,1	107
Average kWh sales per residential customer8,3168,6507,9878,1018,9	969
- · ·	4.05
Power supply (thousands of kWh)	
Hydroelectric 557,120 714,101 2,195,304 1,261,998 2,462,0	002
Cogeneration 5,559,842 5,143,928 4,425,165 5,312,495 4,612,1	
Windpower 659,034 556,103 523,205 514,667 200,4	
	269
Purchases 6,884,003 6,691,279 5,324,217 5,078,432 5,757,3	332
Peak demand - MW   3,019   3,057   2,927   2,944   3,1	157
Employees at year-end   2,192   2,179   2,260   2,278   2,2	293
Financial Statistics (thousands of dollars)	
Operating revenues \$ 1,790,568 \$ 1,587,905 \$ 1,559,224 \$ 1,595,455 \$ 1,559,3	336
Operating expenses -	
Purchased and interchanged power   420,350   348,040   303,566   294,116   283,66	693
Operation and maintenance   776,992   798,985   843,401   838,958   848,4	433
Depreciation and amortization   216,940   206,452   189,469   196,845   194,9	925
Regulatory amounts collected in rates   35,369   34,915   26,389   22,894   12,2	
Total operating expenses   1,449,651   1,388,392   1,362,825   1,352,813   1,339,33	
Operating income   340,917   199,513   196,399   242,642   220,0	
Other income   107,968   63,022   (19,634)   57,329   58,5	
Income before interest charges   448,885   262,535   176,765   299,971   278,6	
Interest charges $109,300$ $109,300$ $97,850$ $90,278$ $97,2$	
Change in net position \$ 339,585 \$ 153,235 \$ 78,915 \$ 209,693 \$ 181,35	354
Funds available for debt service \$ 552,447 \$ 462,519 \$ 434,277 \$ 435,629 \$ 534,1	151
Debt service (iii) \$ 228,133 \$ 212,658 \$ 207,548 \$ 205,405 \$ 235,0	
	2.27
Electric utility plant - net   \$ 3,834,970   \$ 3,747,159   \$ 3,625,860   \$ 3,516,073   \$ 3,353,75	775
Capitalization	
Long-term debt \$ 3,213,857 \$ 3,386,702 \$ 3,062,100 \$ 2,783,617 \$ 2,474,2	
Net position   \$ 2,297,097   \$ 1,957,512   \$ 1,804,277   \$ 1,725,362   \$ 1,515,2	277

i Financial information includes component units.

ii Prior to the net deferral/transfer of revenues to/from the Rate Stabilization Fund and net deferral/recognition of Public Good,

Senate Bill 1, Assembly Bill 32, and Low Carbon Fuel Standard credits revenues.

iii Includes SMUD and component unit bond debt service (excluding Northern California Gas Authority No. 1 and Northern California Energy Authority), SMUD's portion of Transmission Agency of Northern California's debt service, and expenses related to interest rate swaps and commercial paper.

