

# SMUD News Release

Sacramento Municipal Utility District

• News Media Services •

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For immediate release

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## **SMUD gets “smart” on new metering technology**

*Advanced meters will lay groundwork for a “smart grid” in the Sacramento region*

At its June 18 meeting, the SMUD Board of Directors voted to approve a contract with Landis+Gyr to supply approximately 620,000 two-way advanced meters, meter management software and installation training. A contract with Silver Spring Networks to provide wireless network equipment to connect the meters to the SMUD distribution and billing systems was also approved. Silver Spring also will provide software for network operations and data communications and project management services.

“This is the first big step in modernizing the electrical grid for Sacramento,” said SMUD Deputy Assistant General Manager Paul Lau. “It opens the door to many improvements that will help customers use energy more efficiently and better manage their bills.” Lau noted that the new meters will also provide two-way communication with customers and enable SMUD to know when customers have lost power and thereby improve restoration.

SMUD plans to begin installation of the first 50,000 meters in October and finish testing them in February. That would pave the way for installation at all residential and commercial accounts, with full deployment in March 2011. In all, SMUD will be installing 620,000 new meters.

“We are proud to have been chosen as the advanced meter vendor for SMUD’s large-scale smart grid deployment,” said Landis+Gyr North American CEO Richard Mora. “After the very thorough selection process, we feel that SMUD’s selection of our FOCUS<sup>®</sup> meters will allow their customers to better manage energy usage.”

“Silver Spring Networks is thrilled to be working with SMUD and Landis+Gyr to deliver the benefits of a smart grid to customers across Sacramento County,” said Chairman, President and CEO of Silver Spring Networks Scott Lang. “With an intelligent network, SMUD can build a true partnership with its customers, empowering them to manage their energy consumption more efficiently and become full participants in building a more energy-efficient community.”

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## **2-2-2-2 SMUD gets “smart” on new metering technology**

Swiss based Landis+Gyr is the leading provider of integrated energy management solutions tailored to energy company needs. With a global presence and a reputation for quality and innovation, Landis+Gyr is unique in its ability to deliver true end-to-end advanced metering solutions. Today, the company offers the broadest portfolio of products and services in the electricity metering industry, and is paving the way for the next generation of smart grid. With annualized sales of more than US\$1.25 billion, Landis+Gyr operates in over 30 countries across five continents, and employs over 5,000 people with the sole mission of helping the world manage energy better. The company has been in business for more than a century and has supplied more than 1,000 advanced-meter projects globally. Landis+Gyr has worked with Silver Spring, supplying smart meters for PG&E and Modesto Irrigation District. For more information about Landis+Gyr, please visit the corporate website at [www.landisgyr.com](http://www.landisgyr.com).

Silver Spring Networks (SSN) is a leading smart grid network solutions provider that enables utilities to achieve operational efficiencies, reduce carbon emissions and empower their customers with new ways to monitor and manage their energy consumption. SSN provides the hardware, software and services that allow utilities to deploy and run unlimited advanced applications, including smart metering, demand response, distribution automation and distributed generation, over a single, unified network. SSN's Smart Energy Network is based on open, Internet Protocol (IP) standards, allowing continuous, two-way communication between the utility and every device on the grid. SSN has successful deployments with leading utilities in the U.S. and abroad, including Florida Power & Light, Pacific Gas & Electric, Pepco Holdings, Inc., Jemena Electricity Networks Ltd. and United Energy Distribution, among others. In 2008, the World Economic Forum honored Silver Spring Networks as a Technology Pioneer. For additional information, please visit [www.silverspringnetworks.com](http://www.silverspringnetworks.com)

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